

#14



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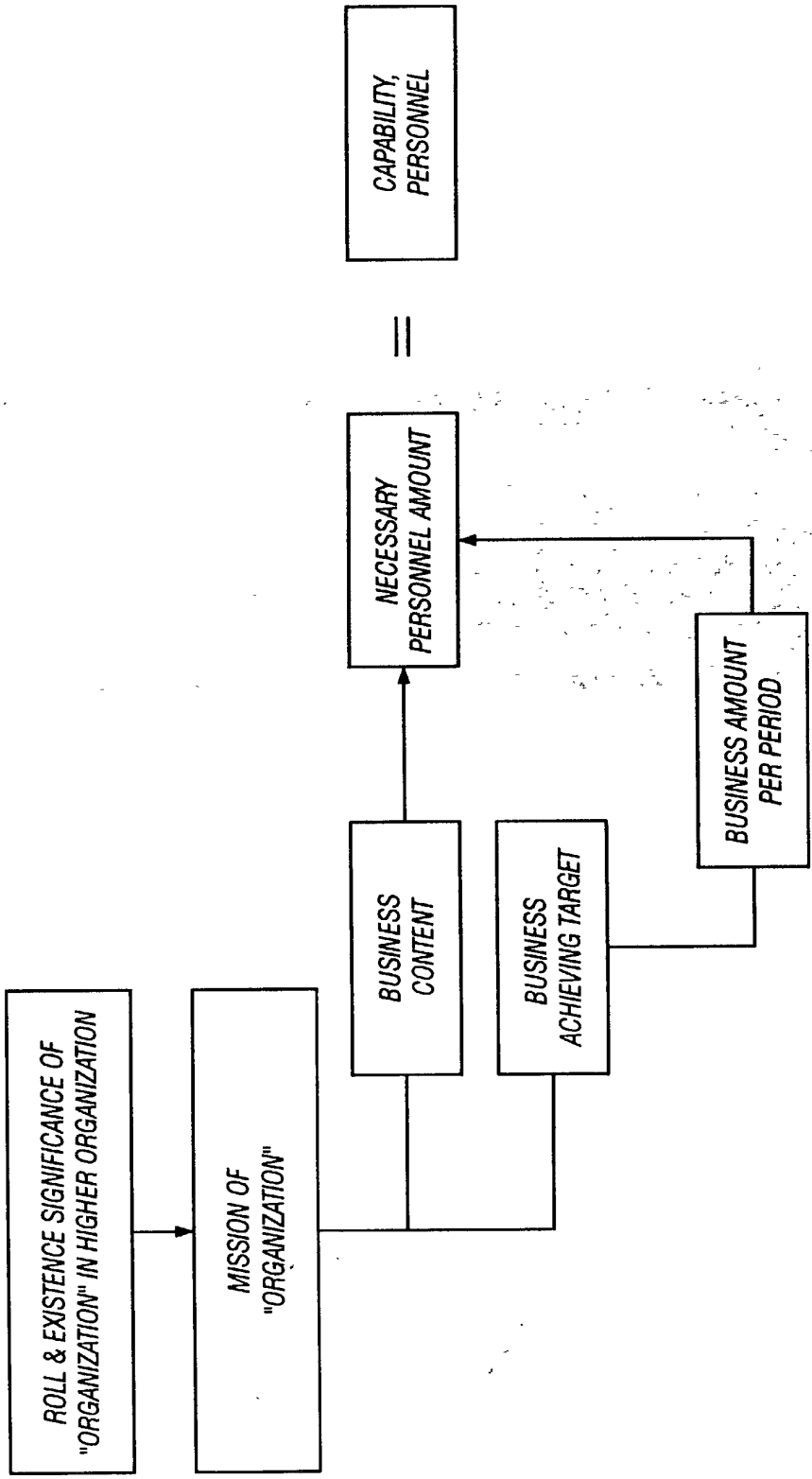


FIG. 1

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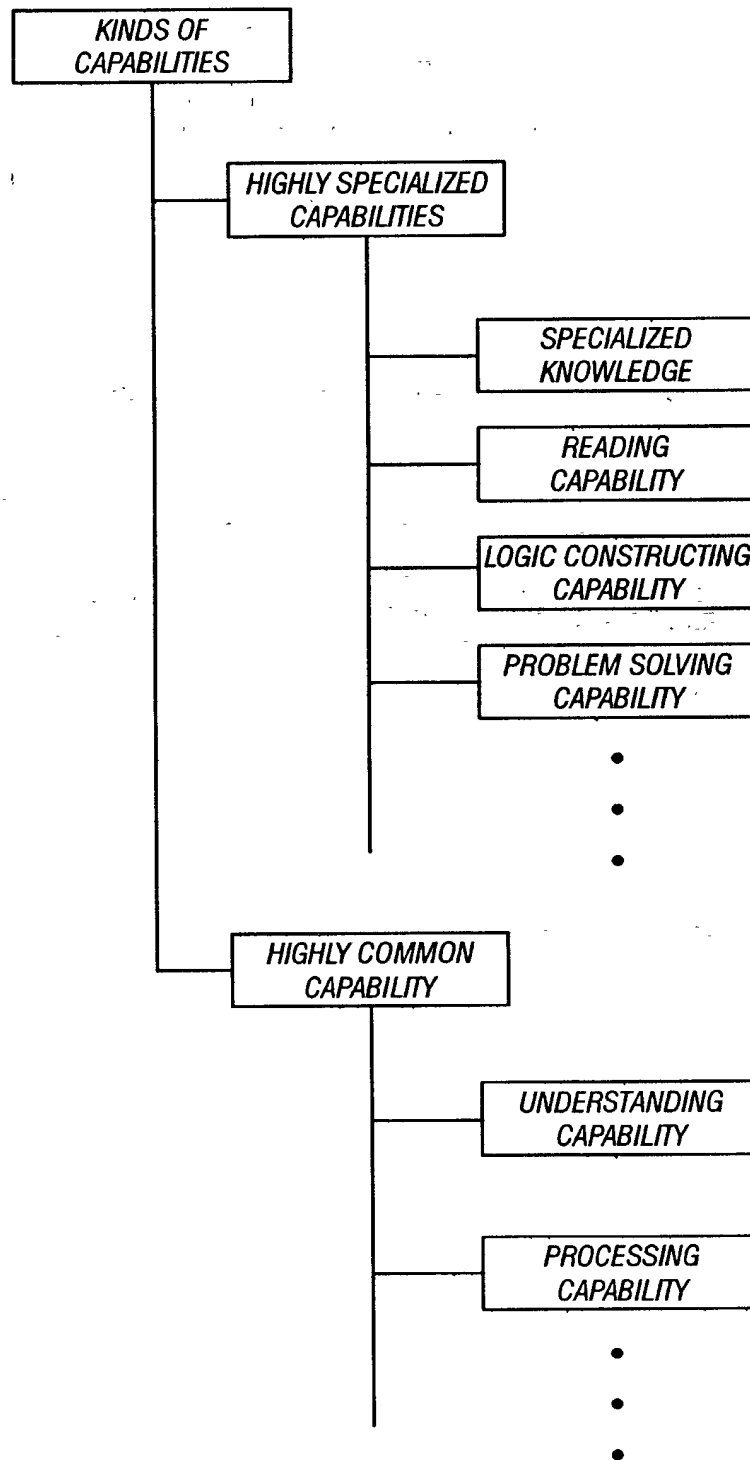


FIG. 2

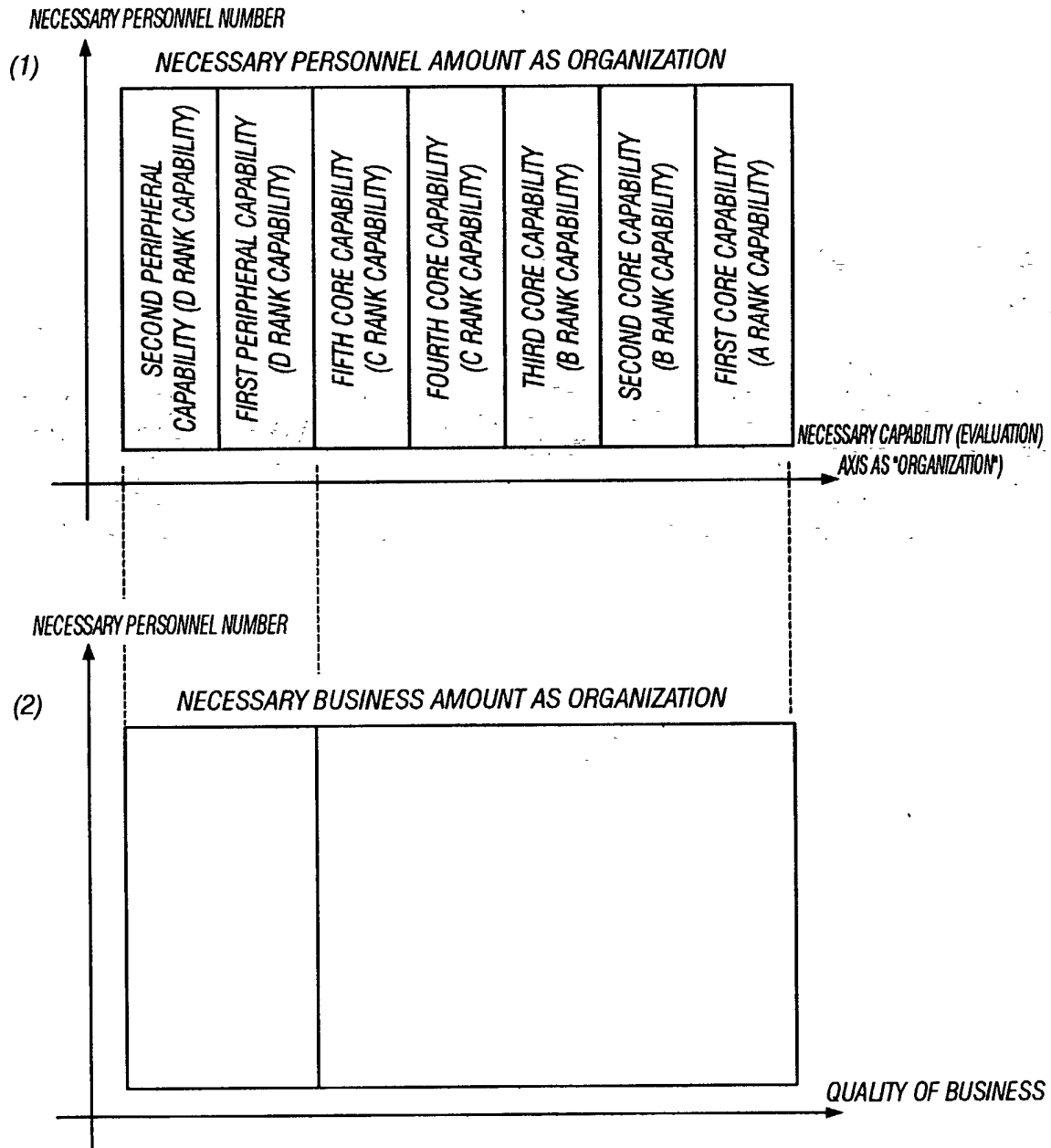
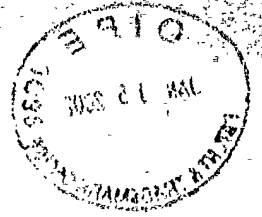


FIG. 3

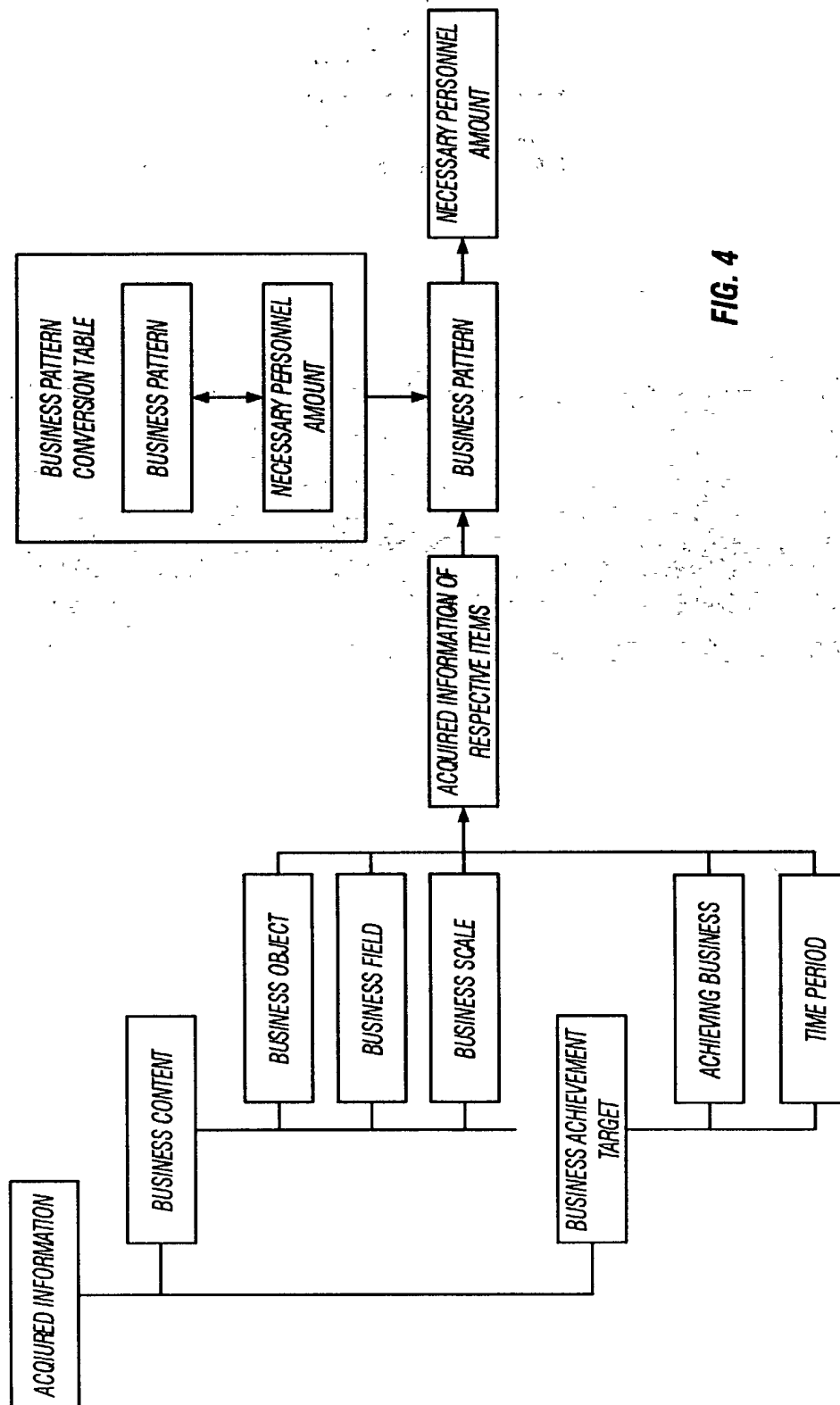


FIG. 4

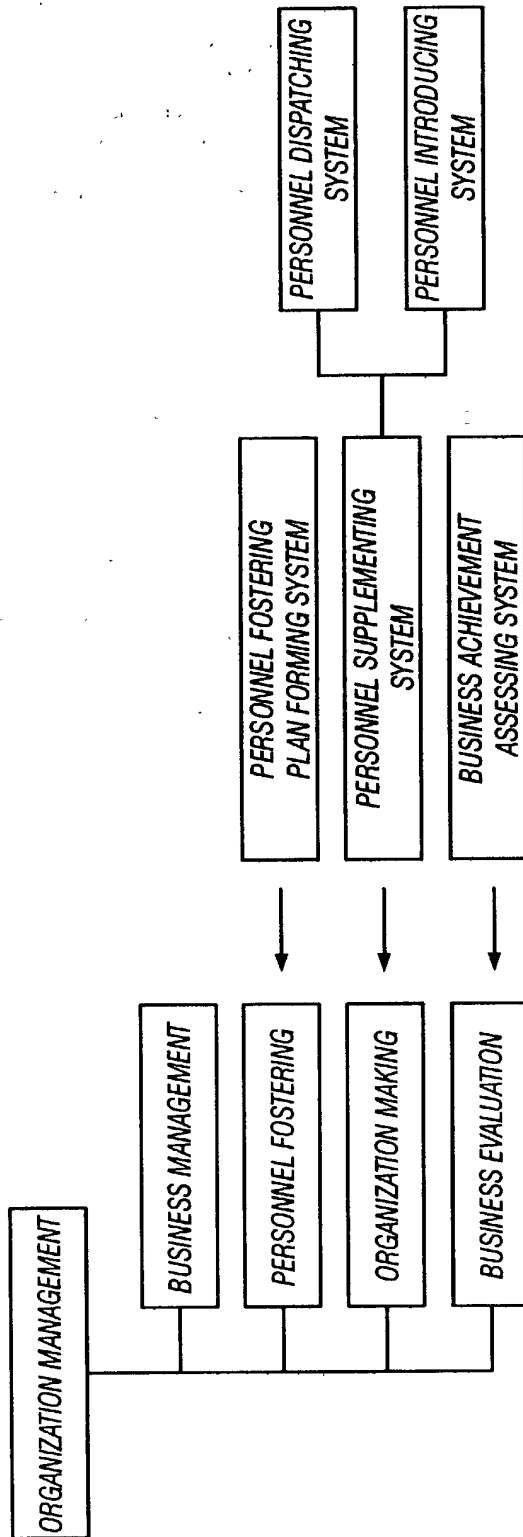


FIG. 5



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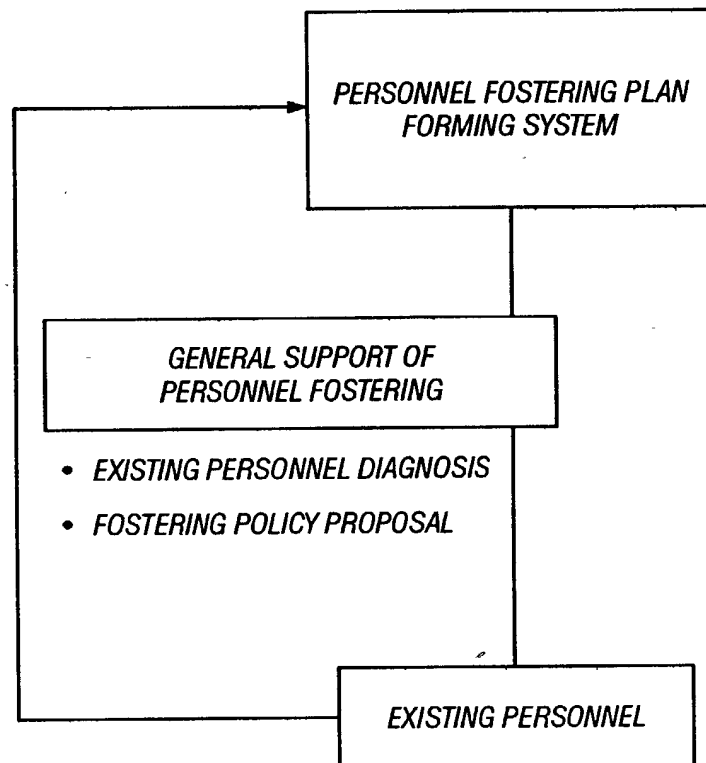
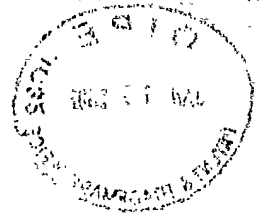


FIG. 6

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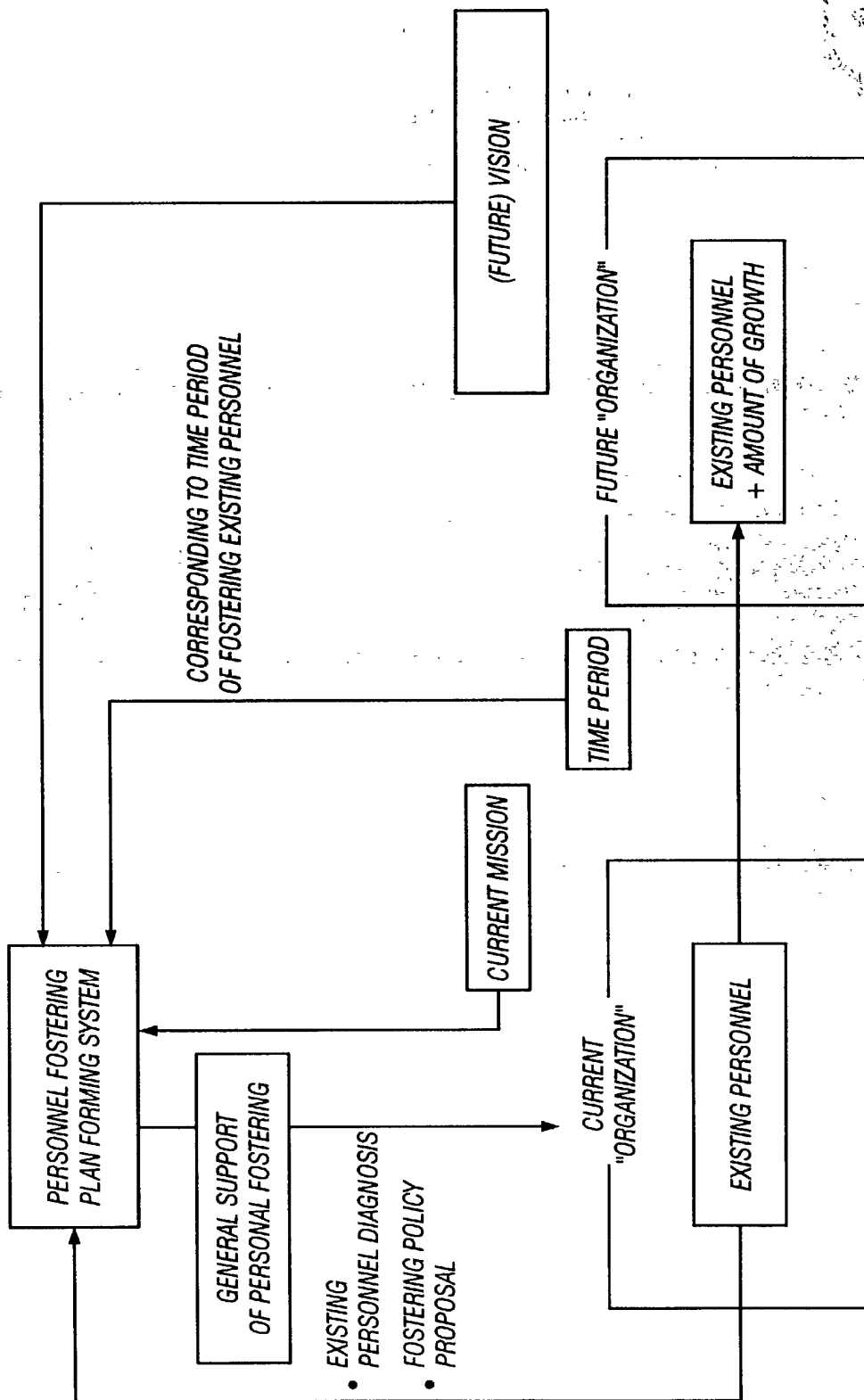
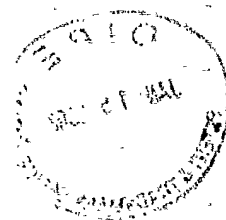


FIG. 7

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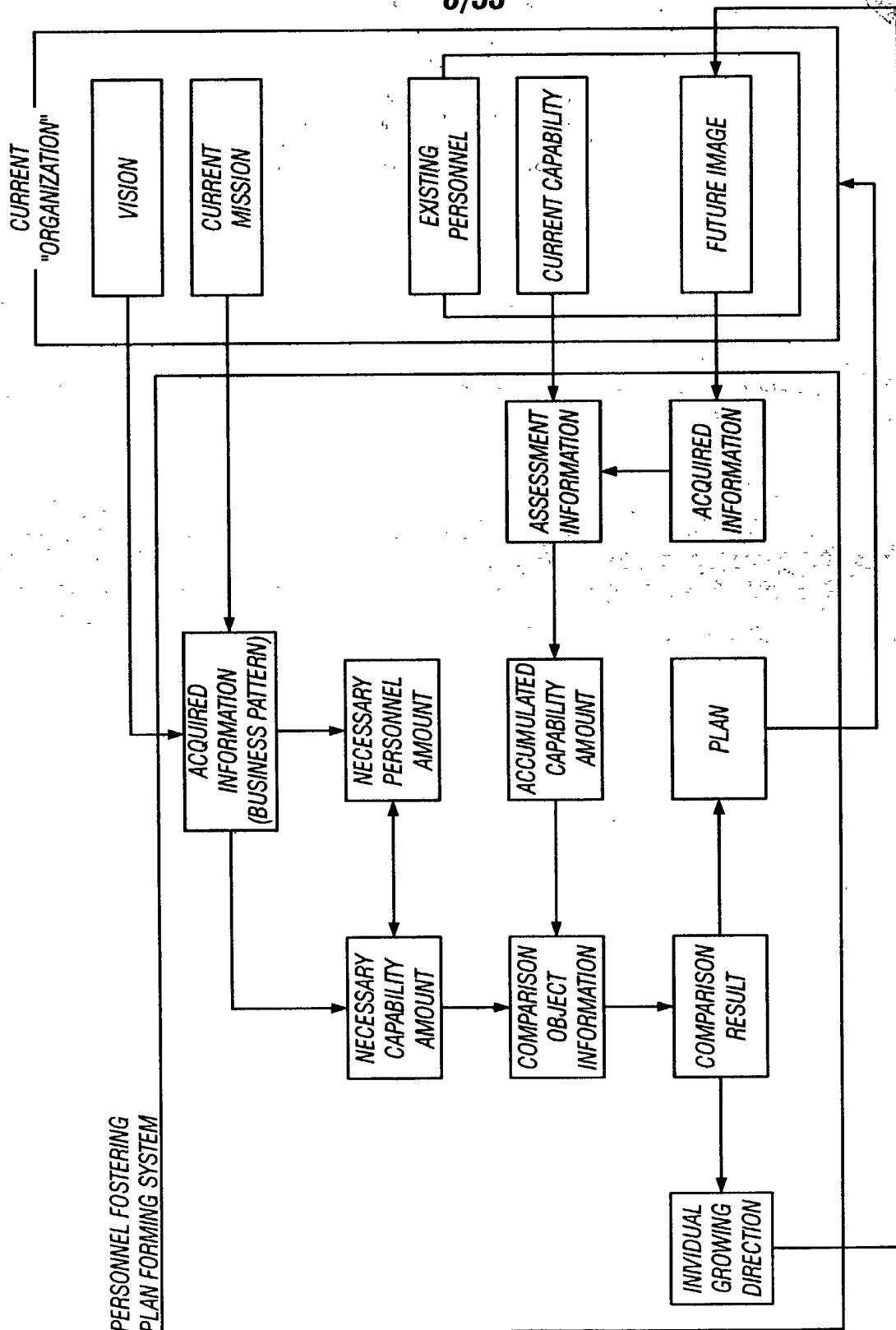
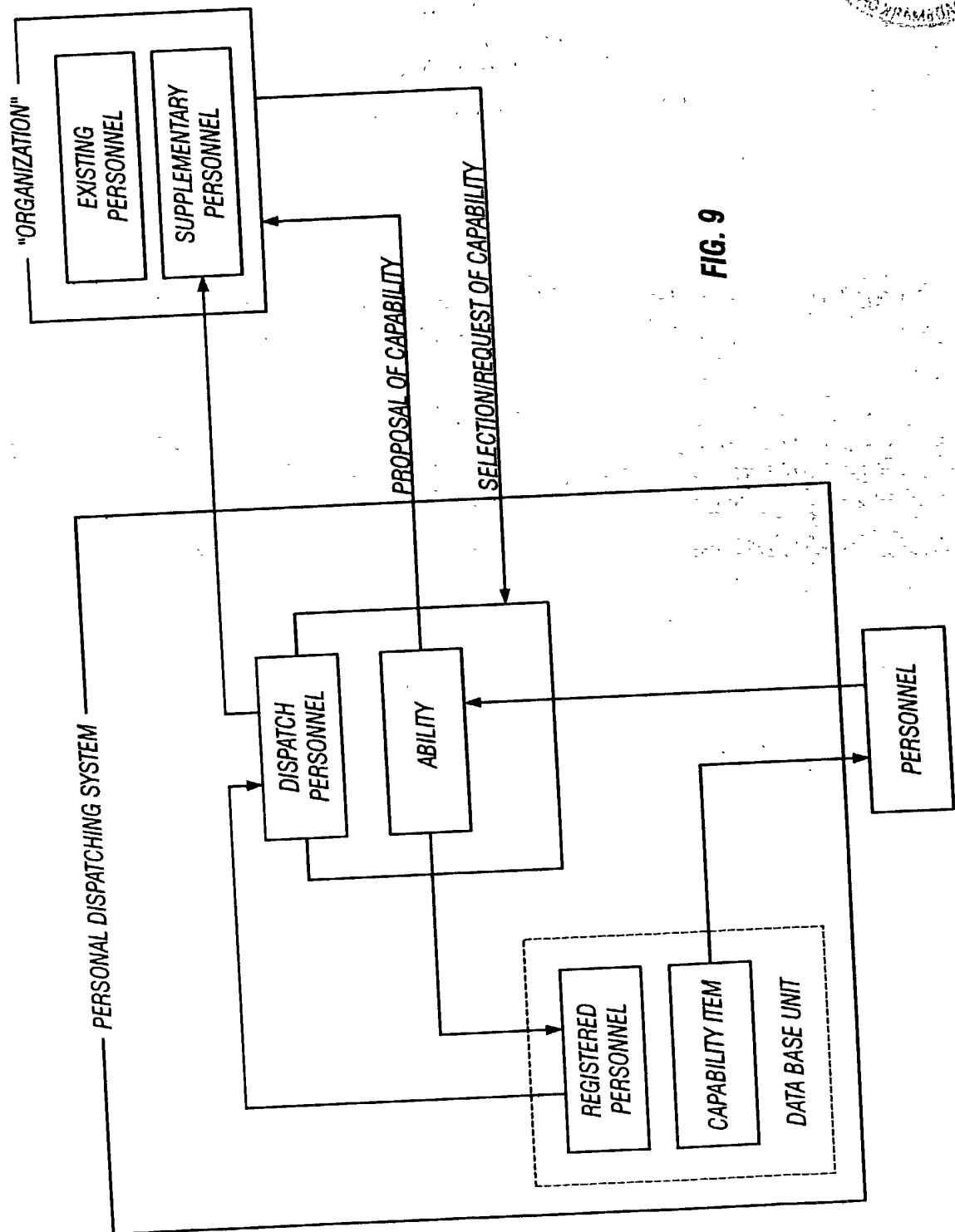


FIG. 8



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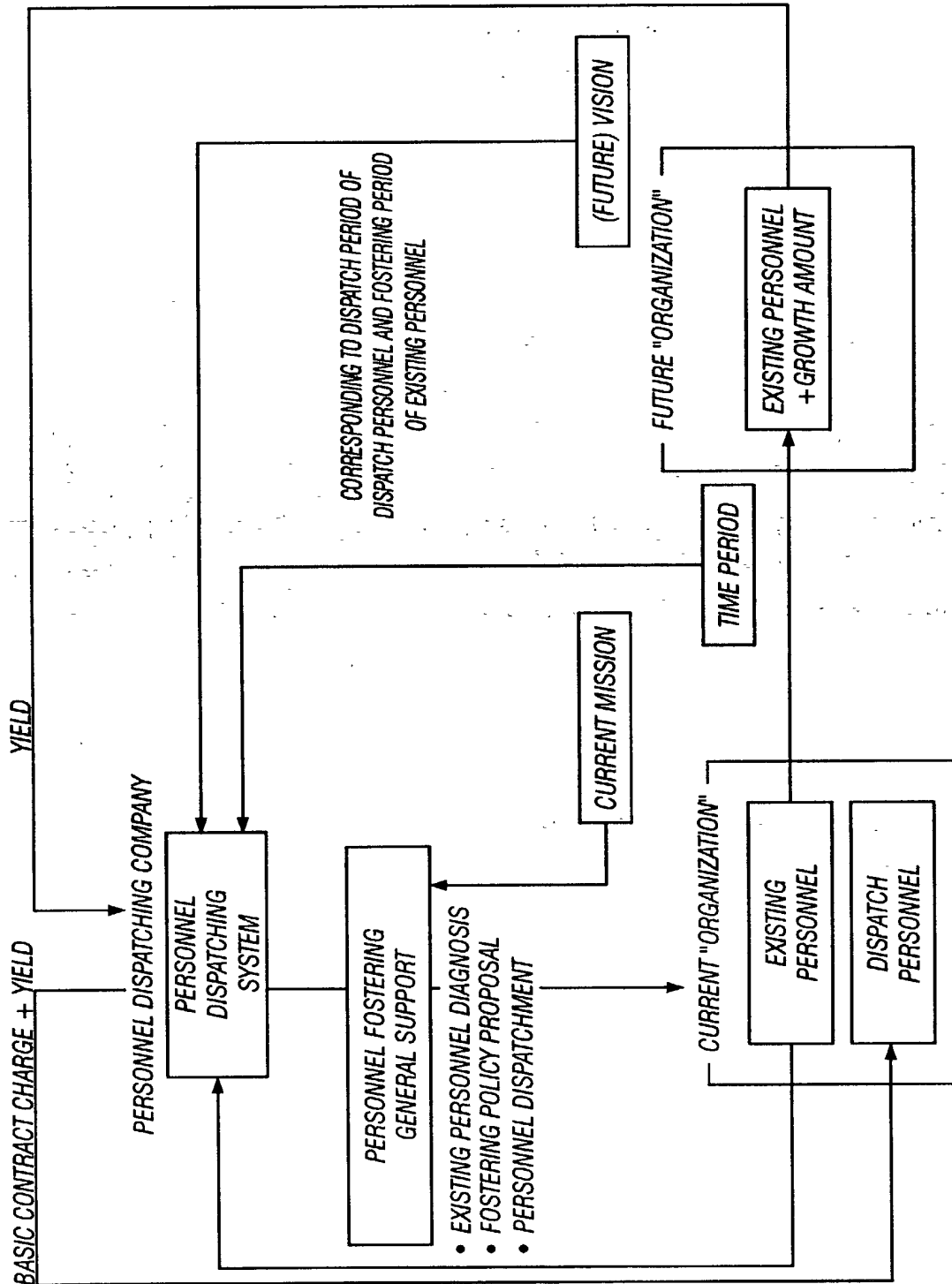
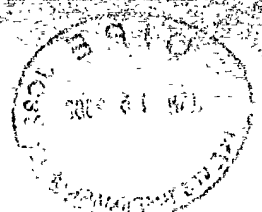


FIG. 10

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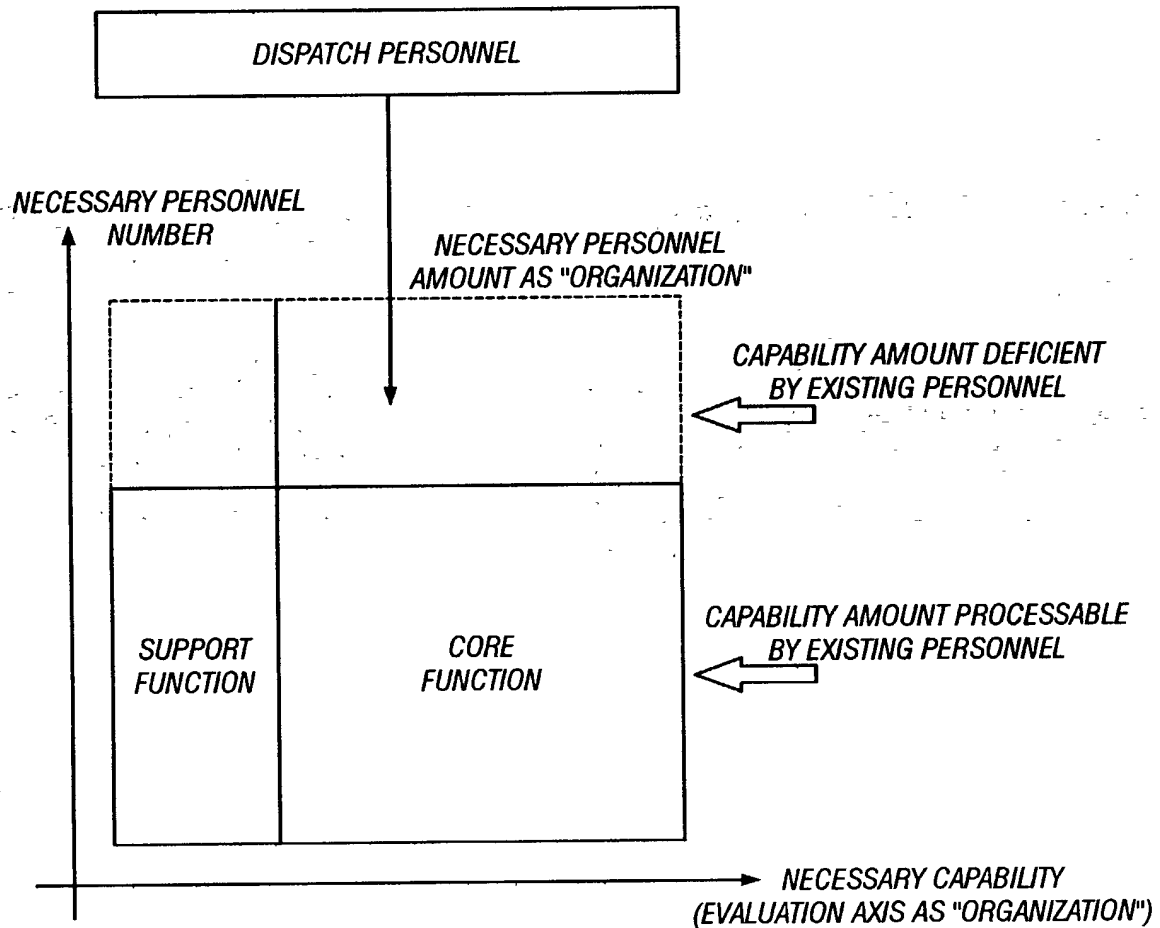
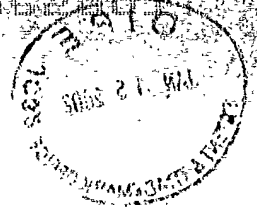


FIG. 11

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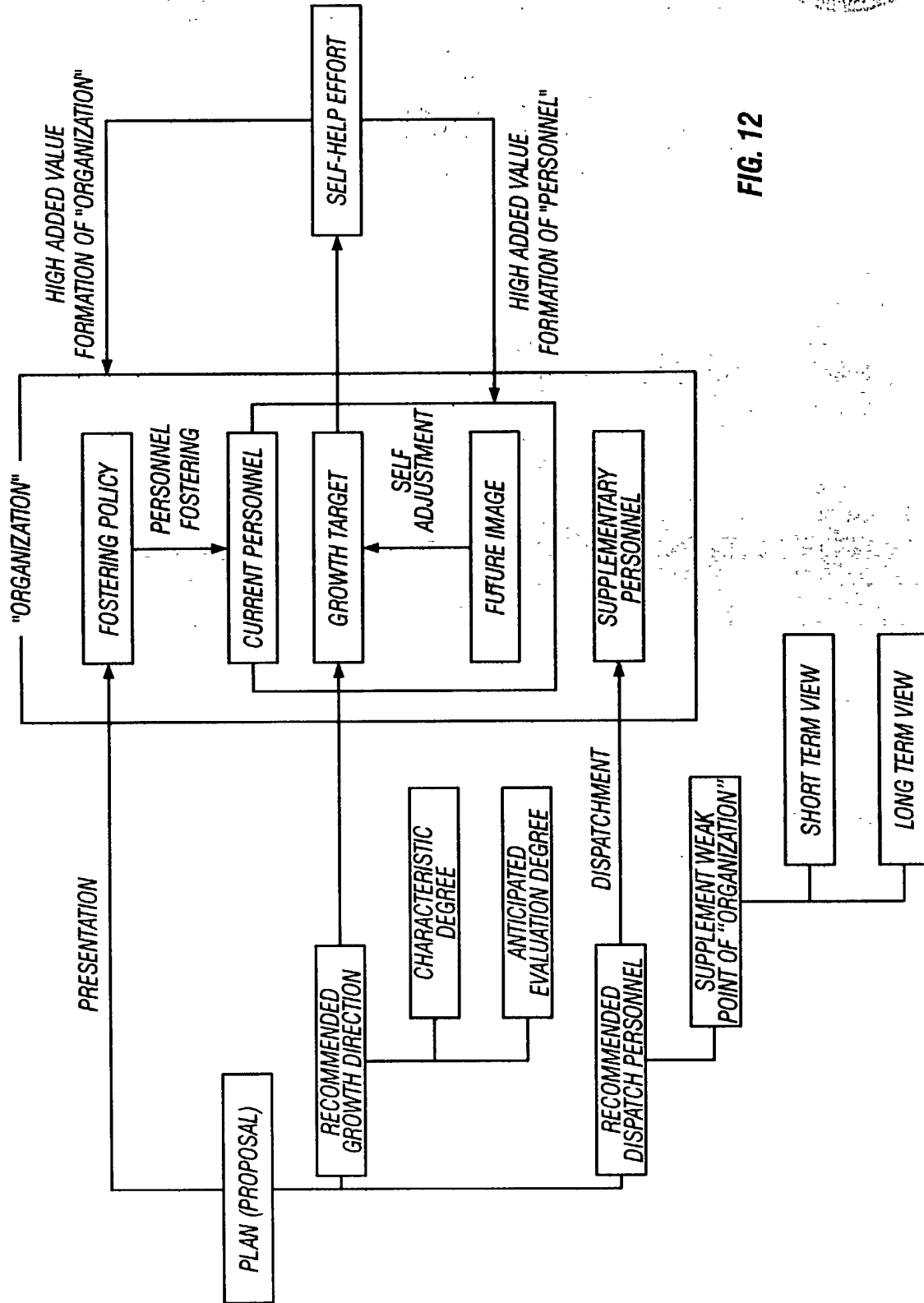


FIG. 12

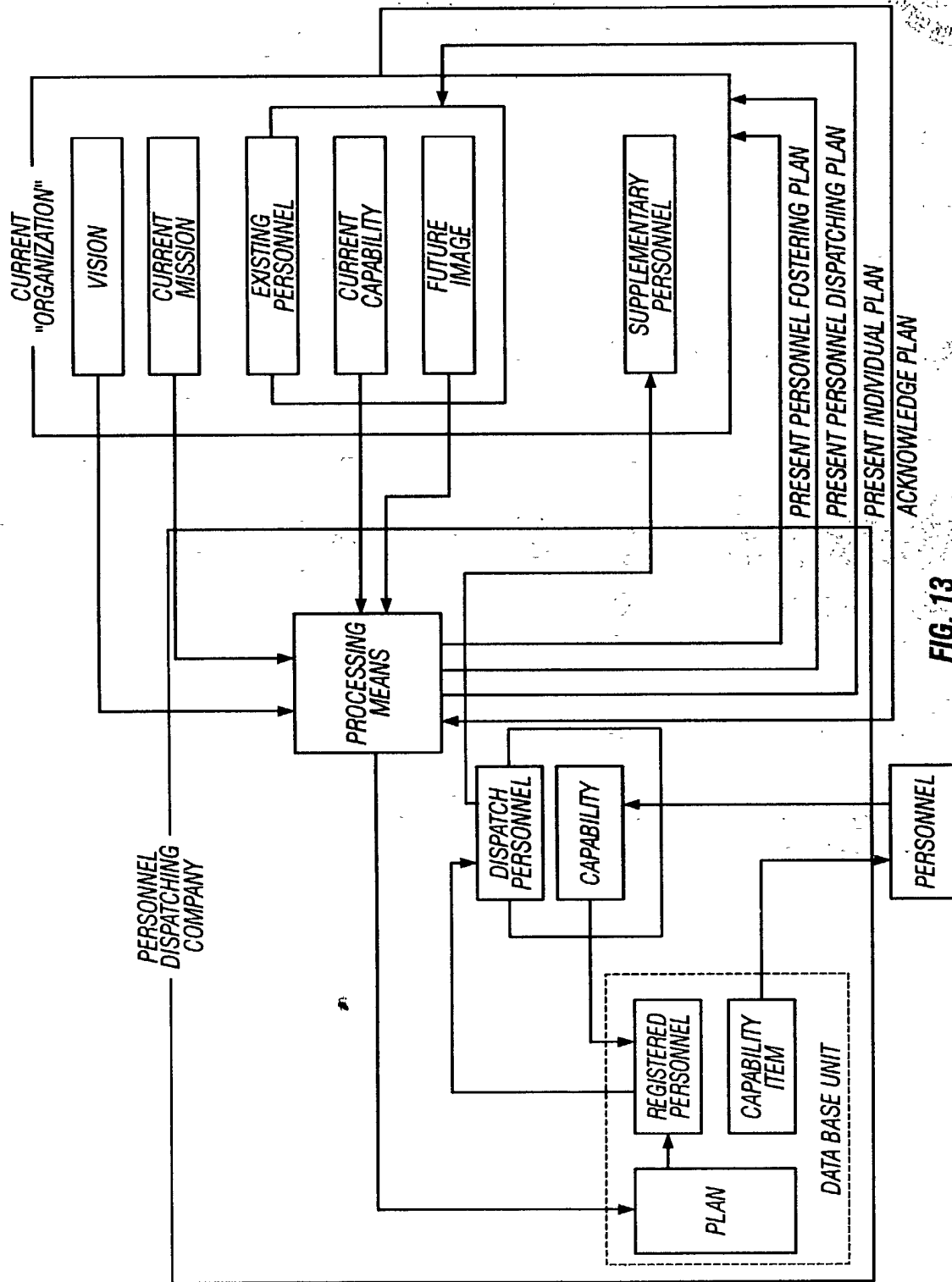
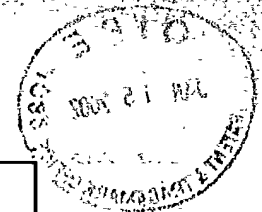


FIG. 13



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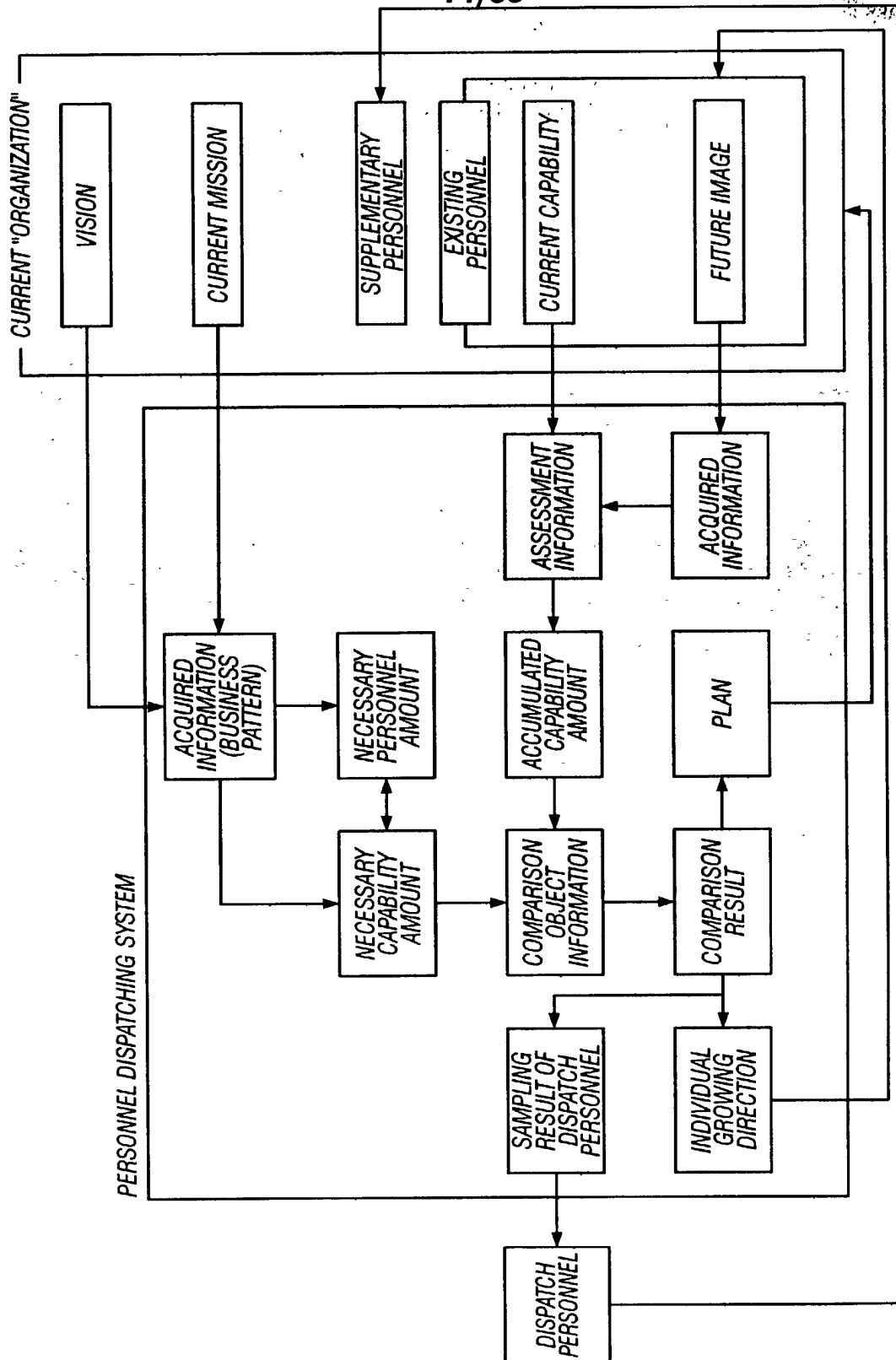


FIG. 14

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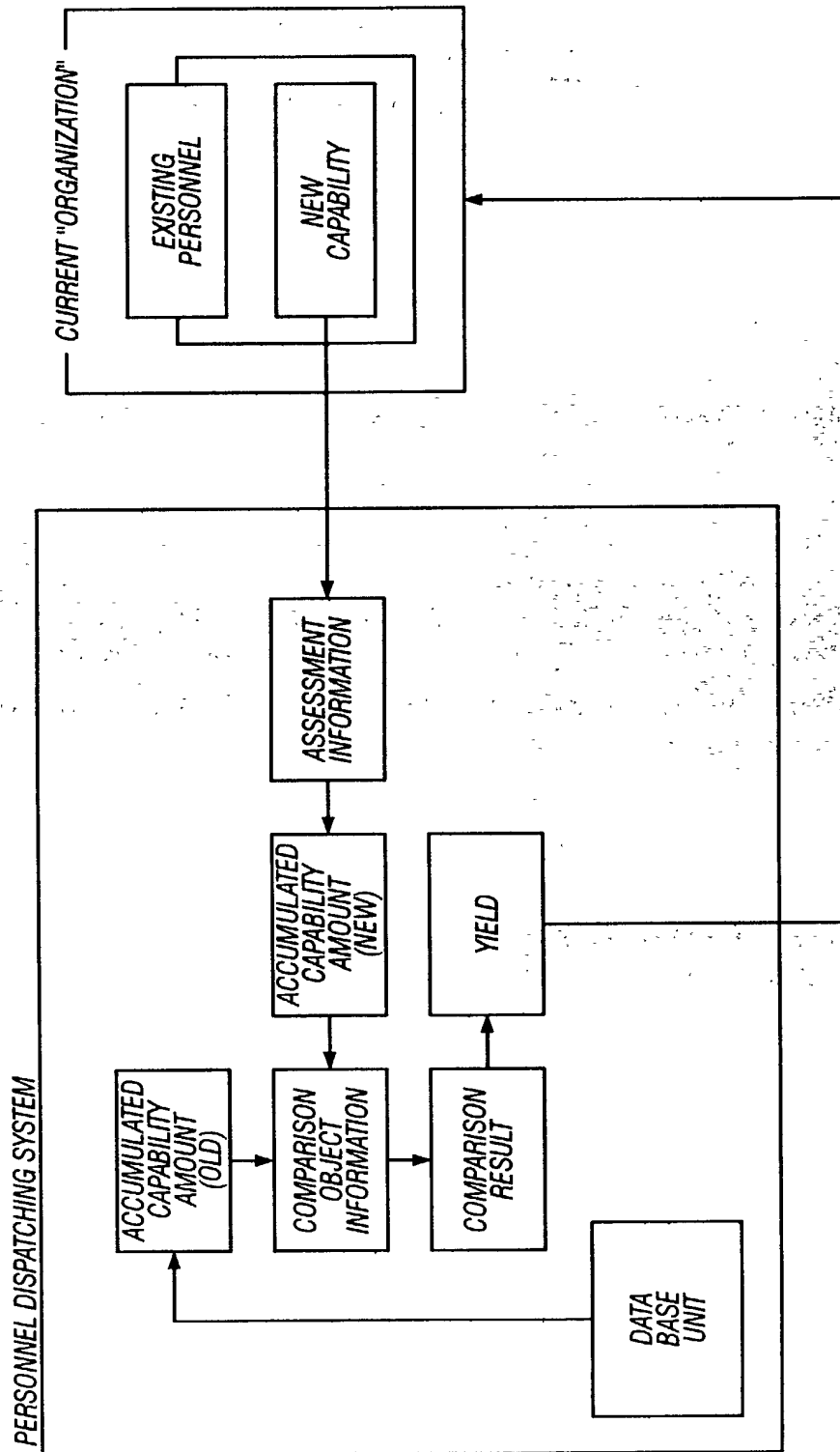


FIG. 15

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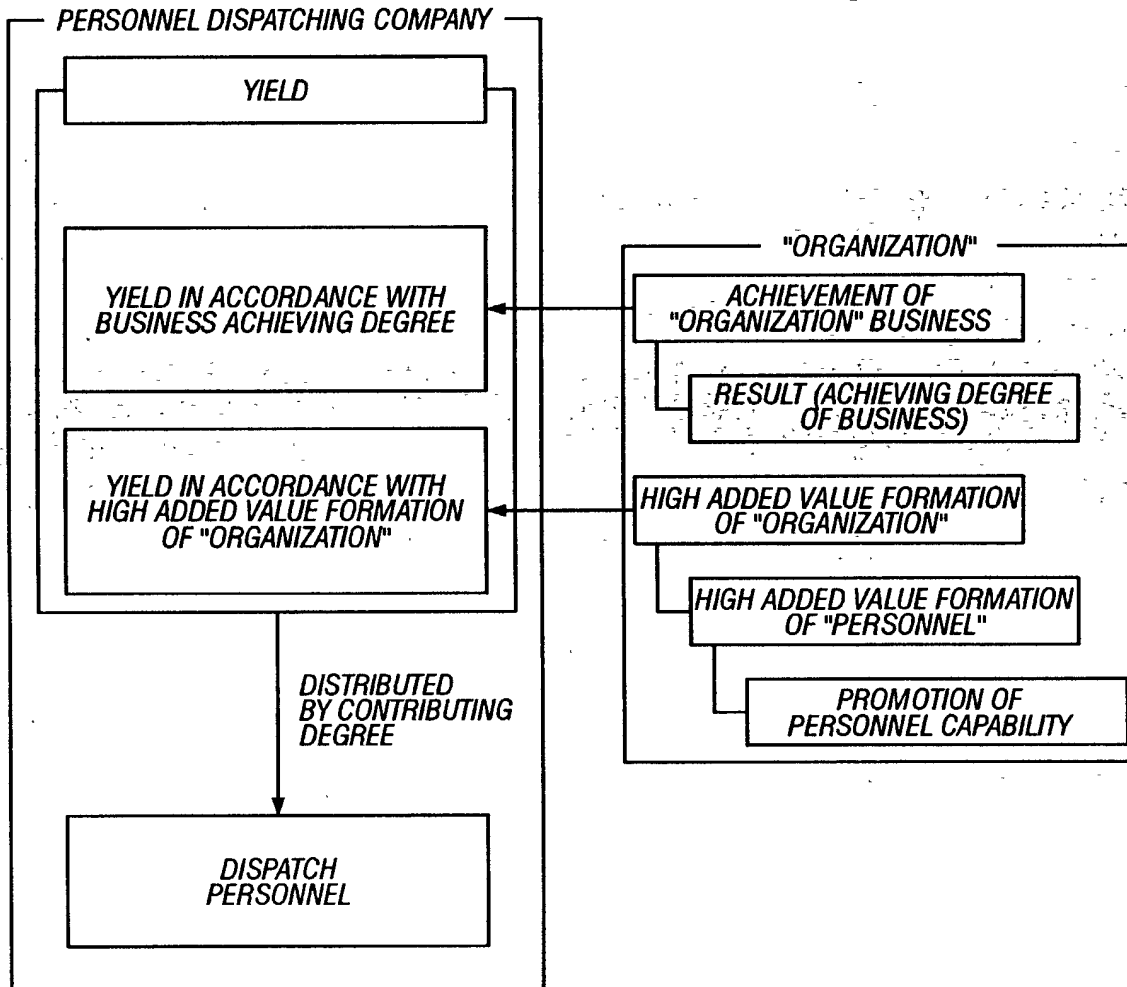
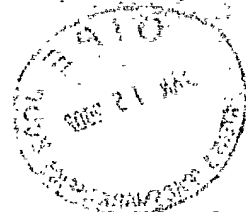


FIG. 16

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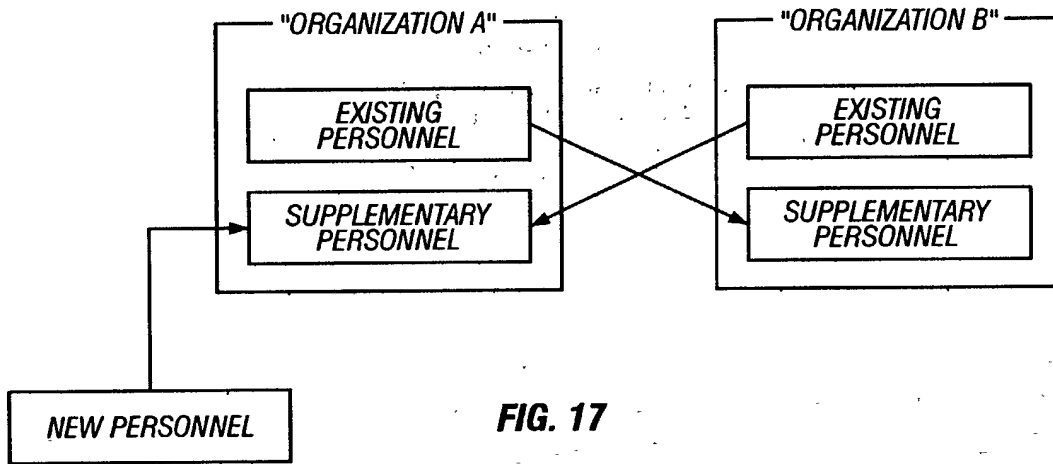


FIG. 17

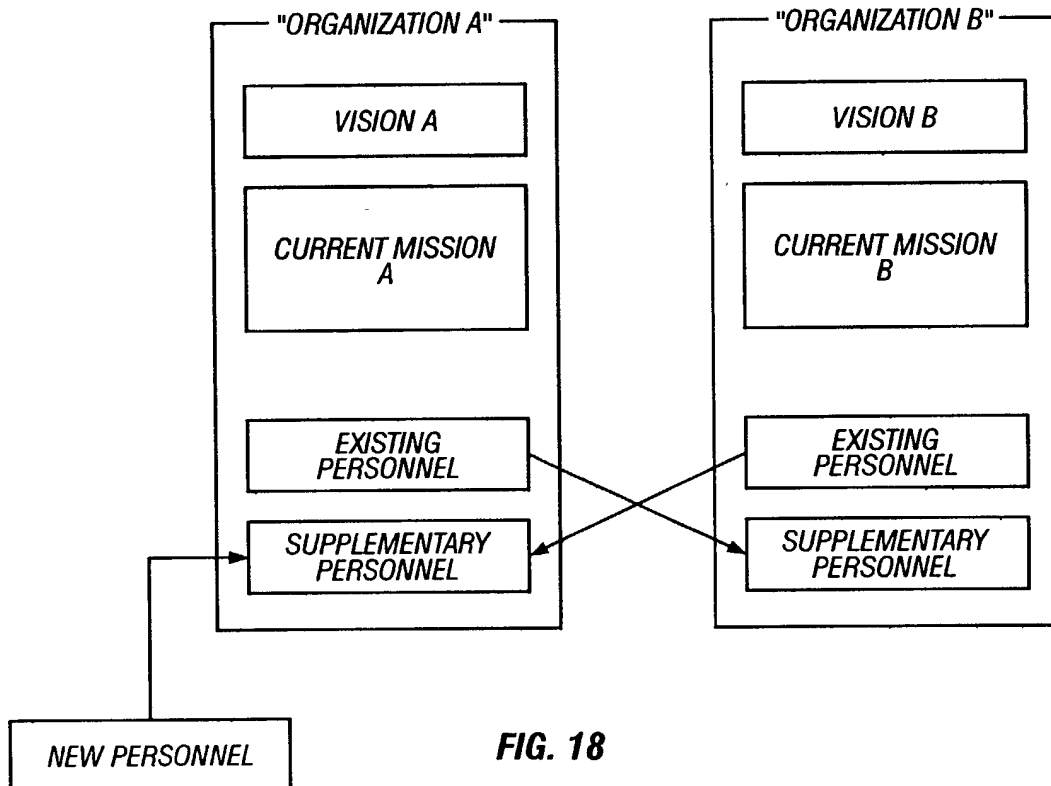


FIG. 18

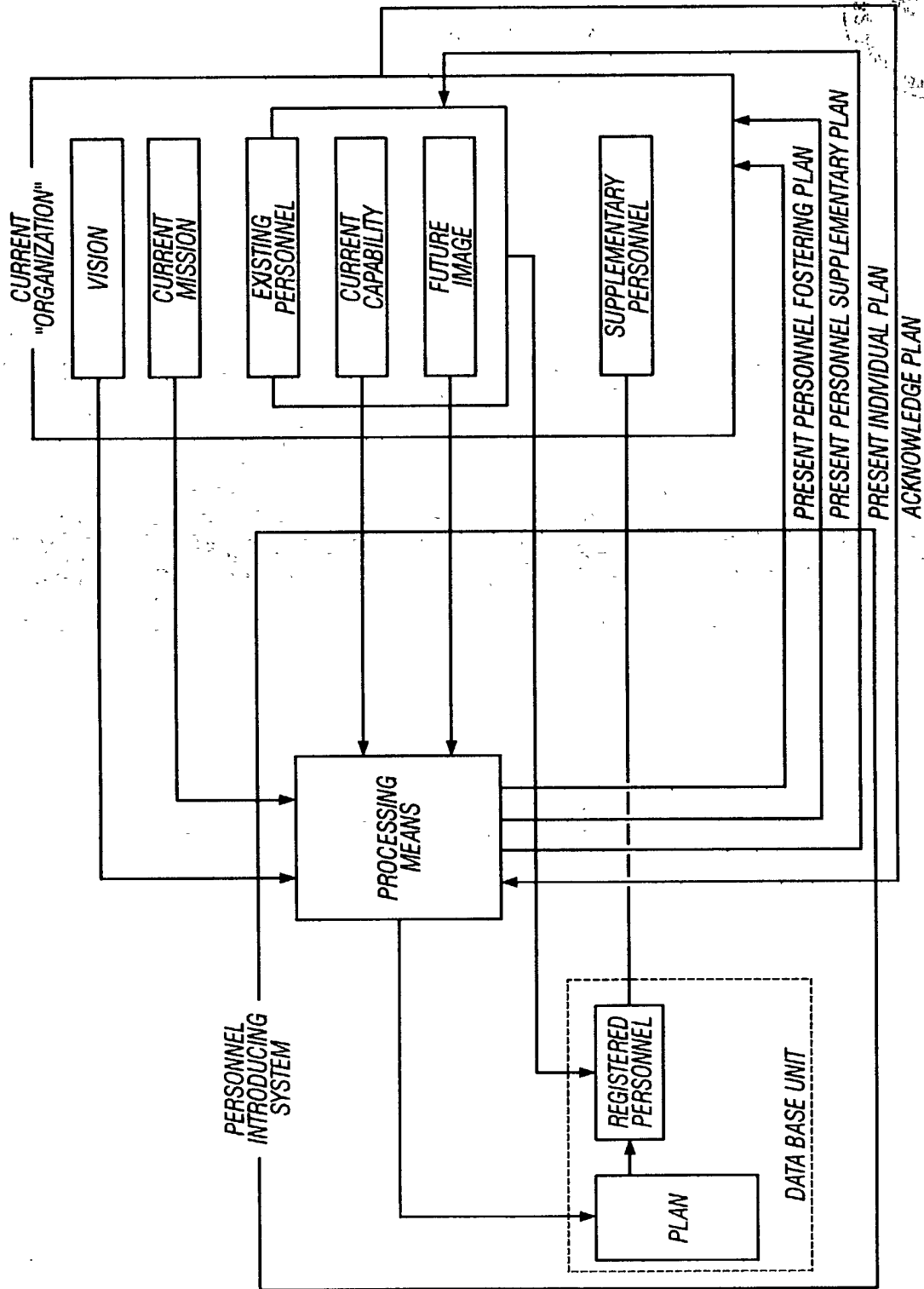


FIG. 19

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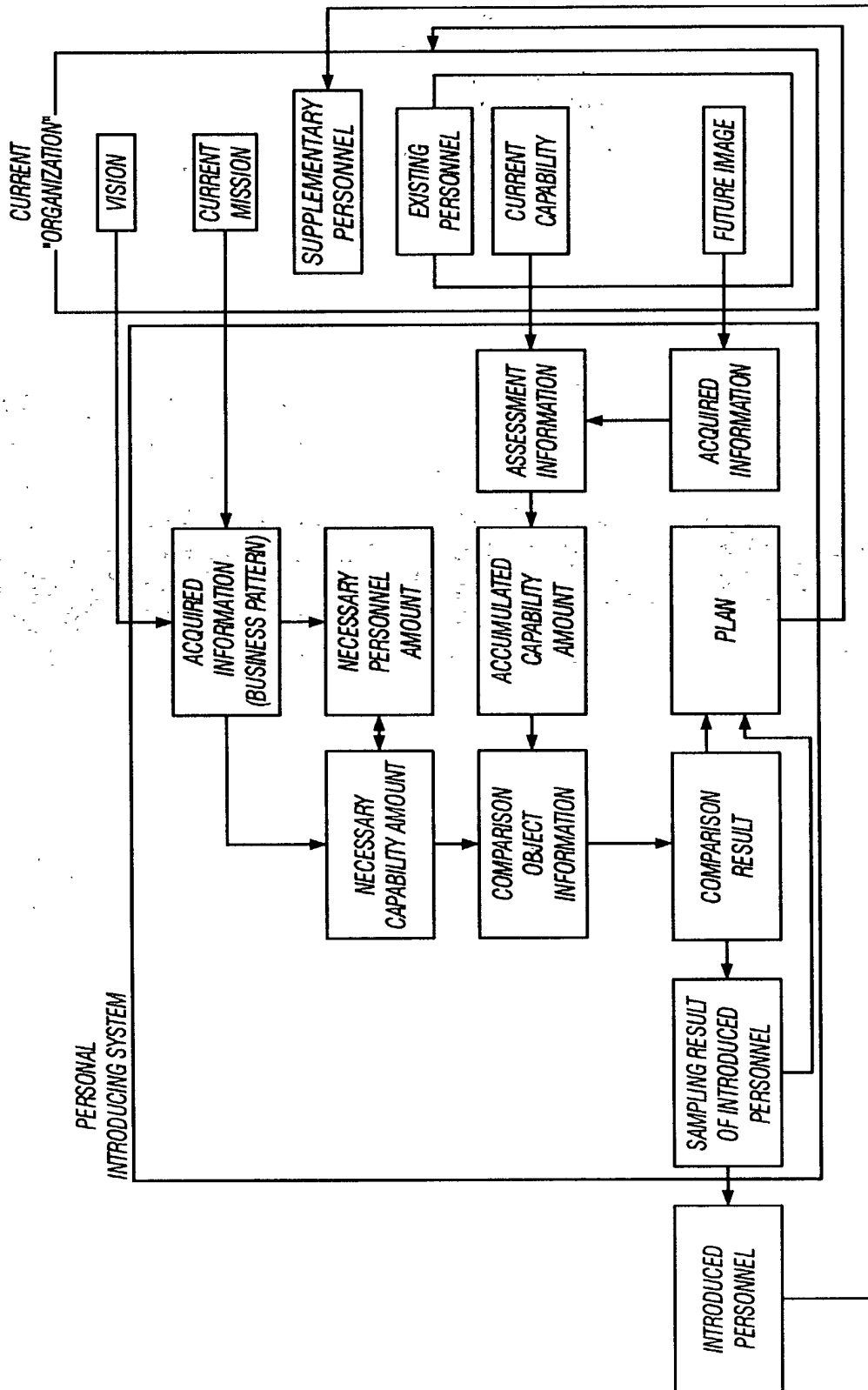
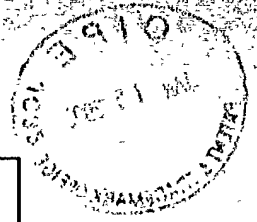


FIG. 20

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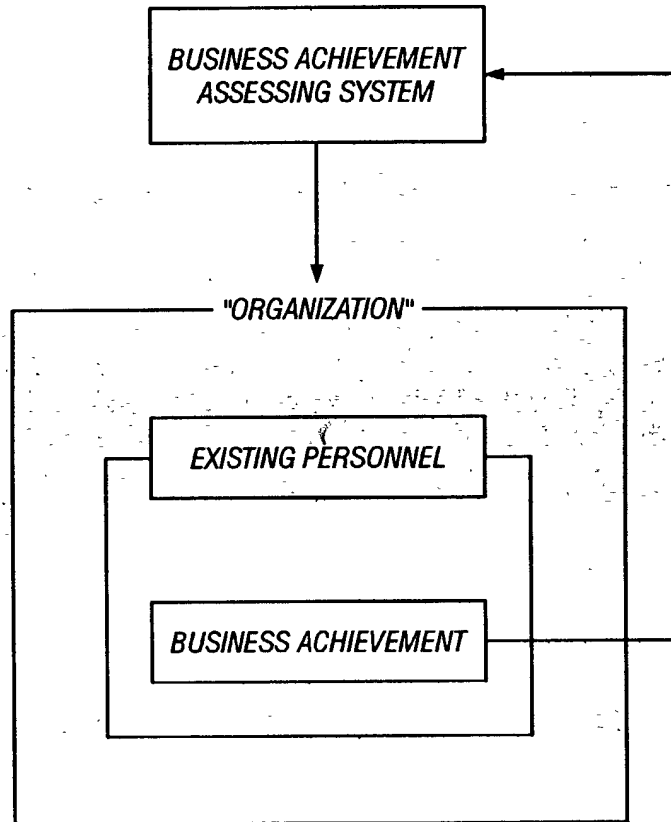


FIG. 21

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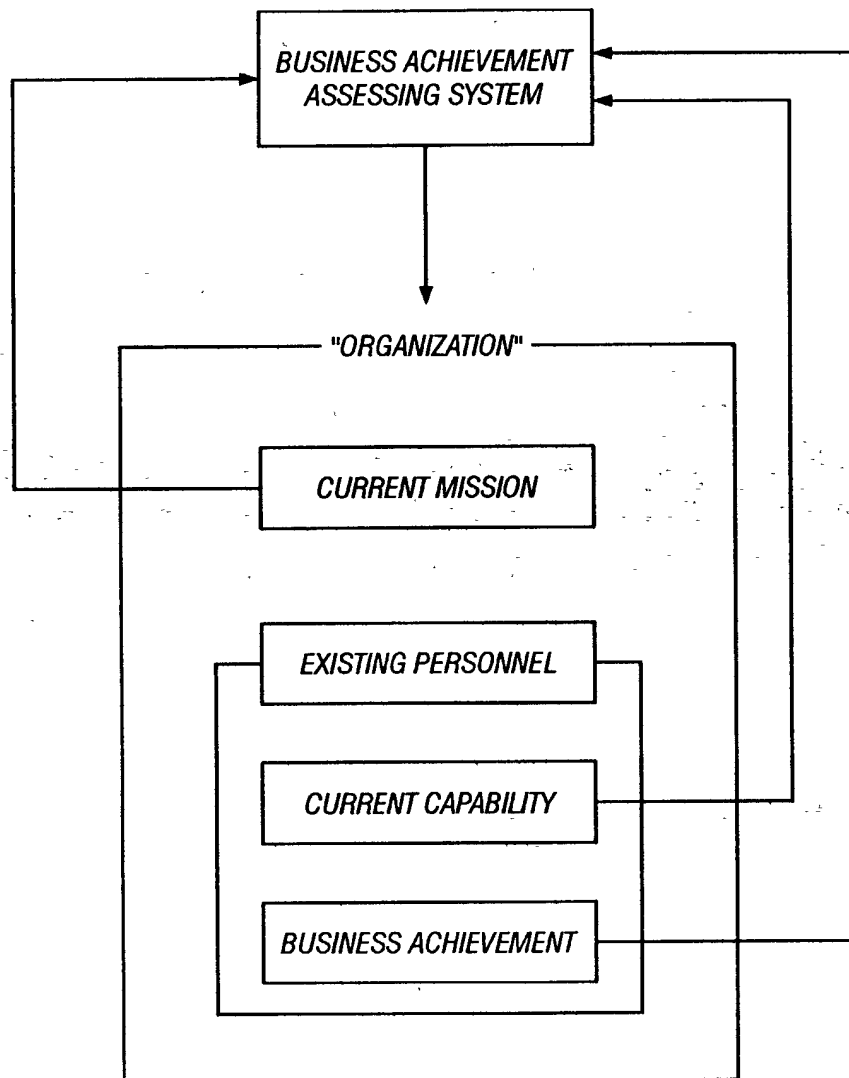
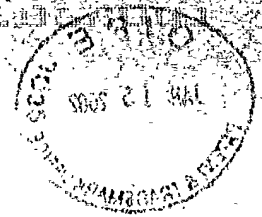


FIG. 22

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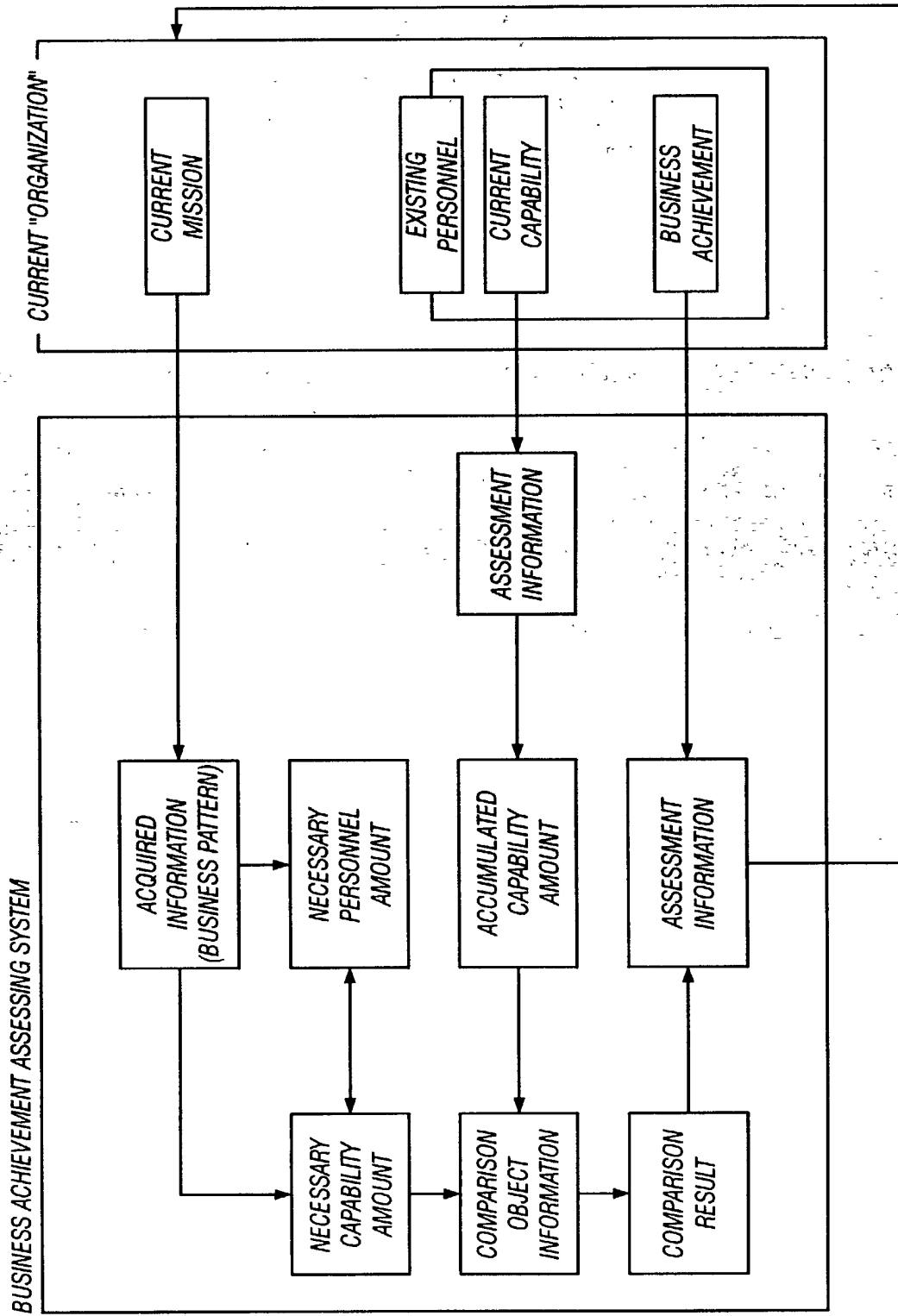
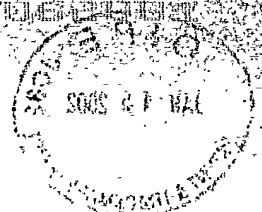


FIG. 23

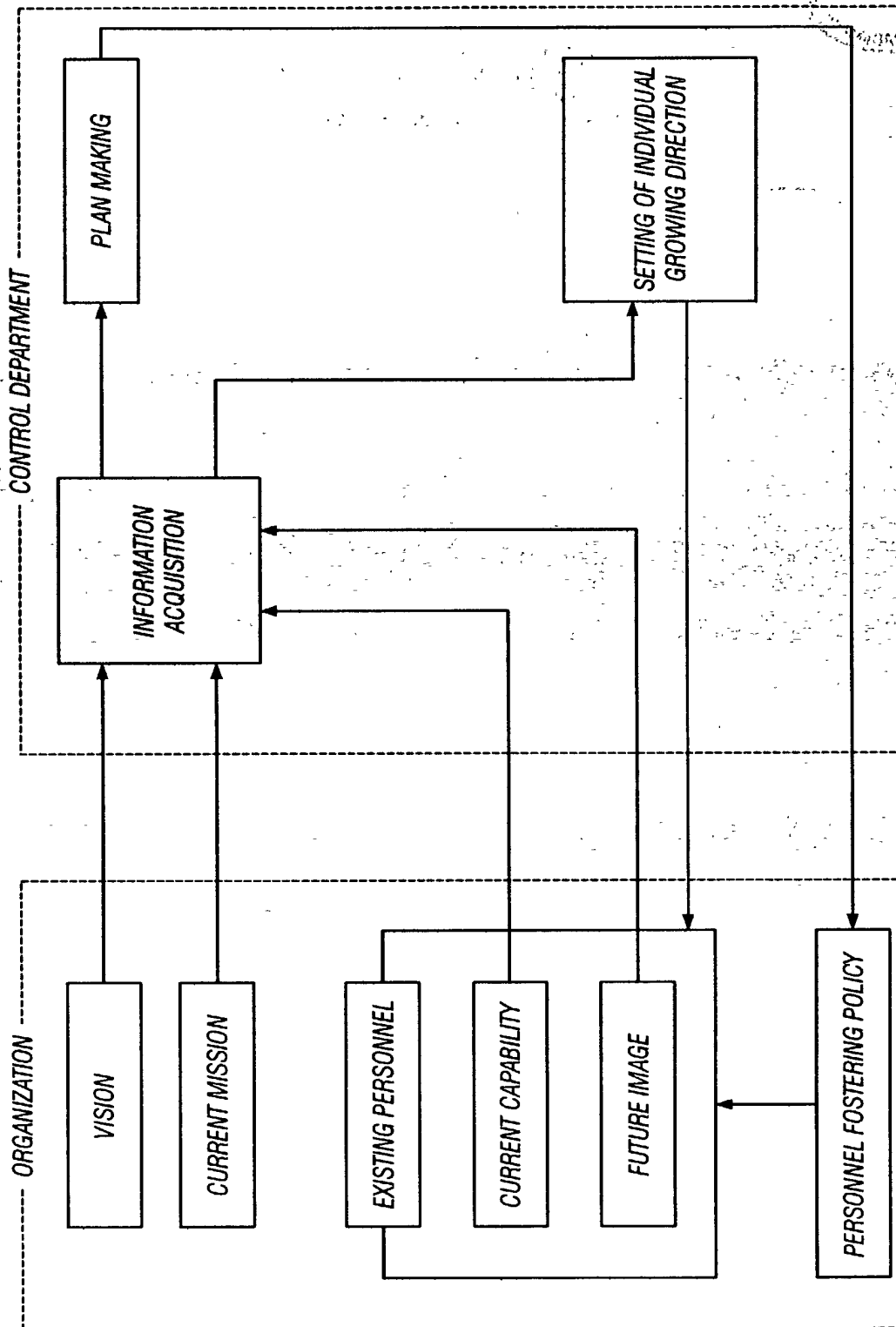


FIG. 24

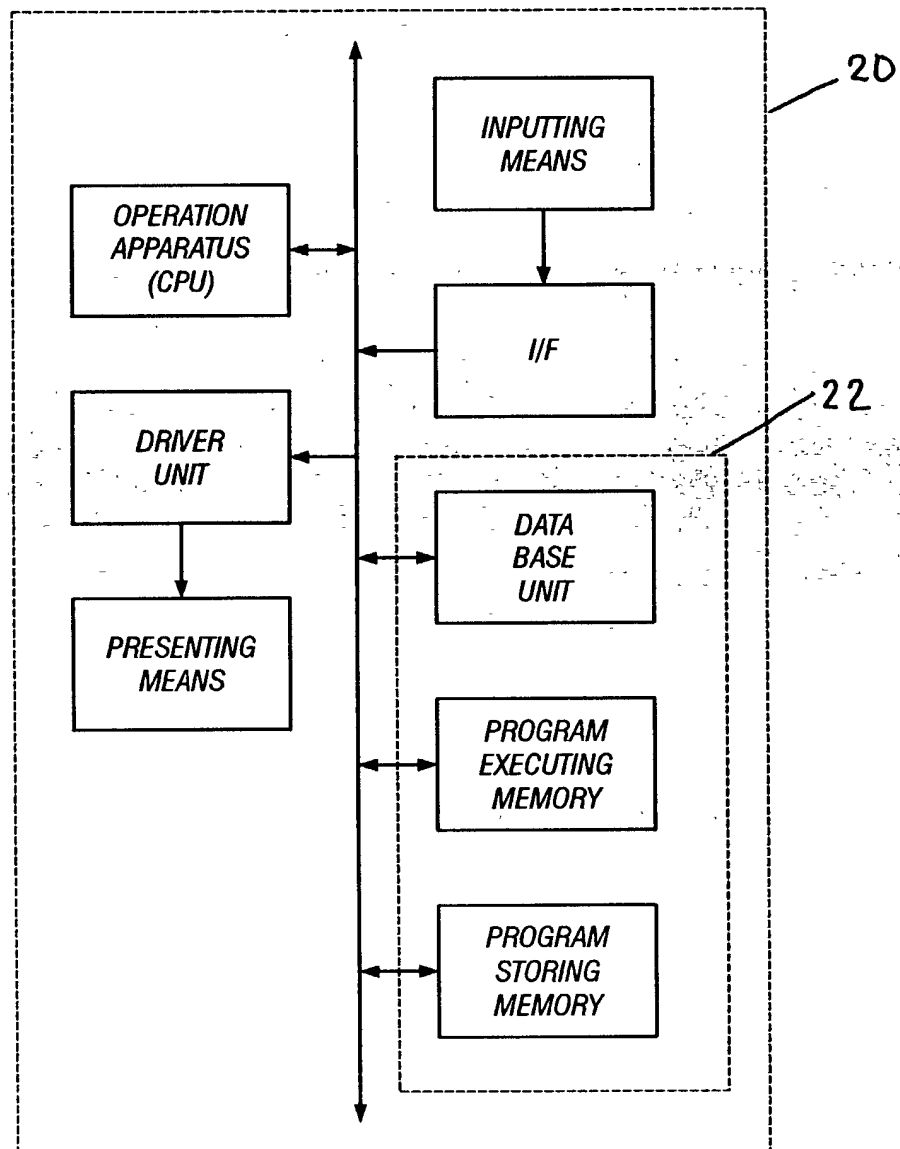


FIG. 25

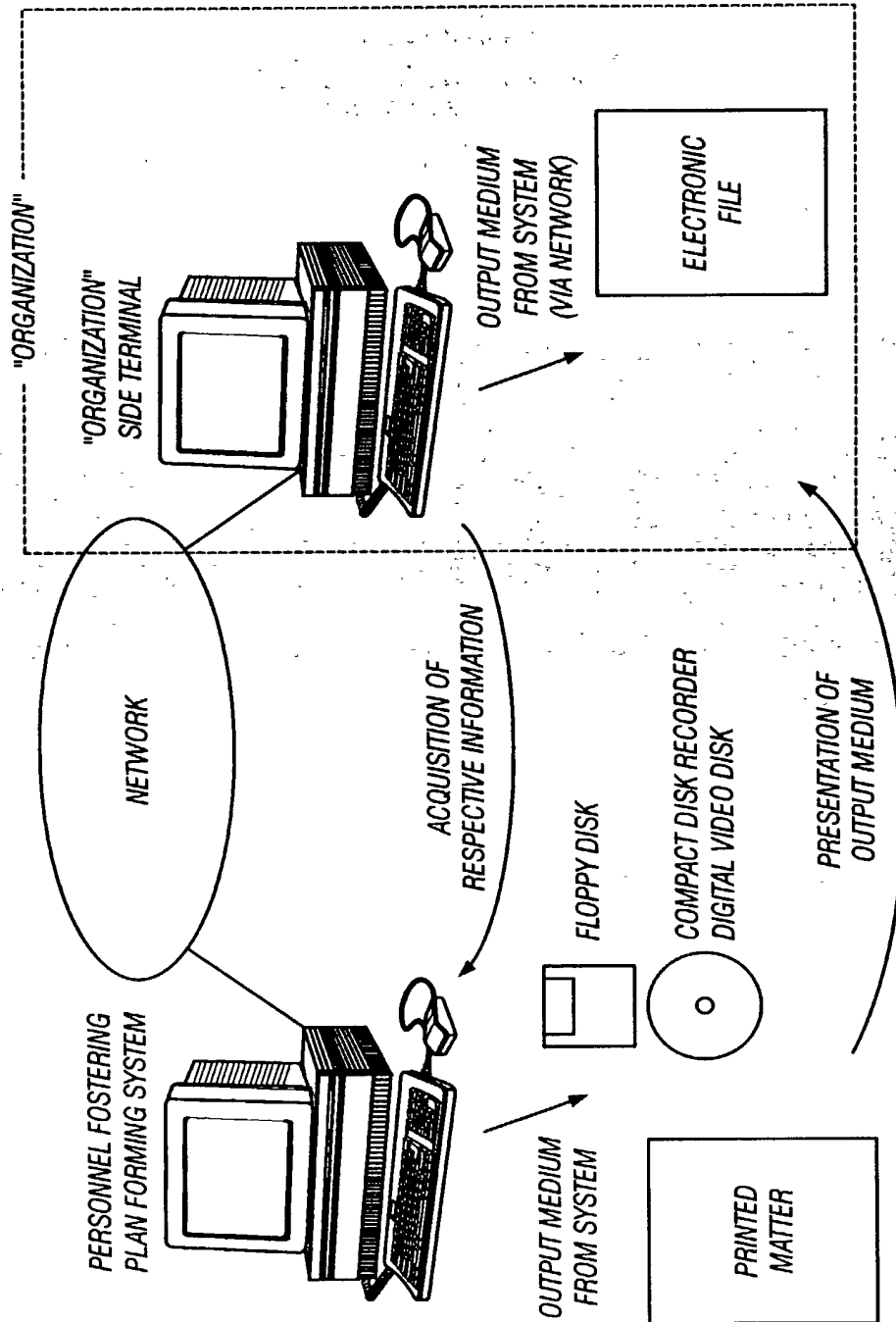


FIG. 26

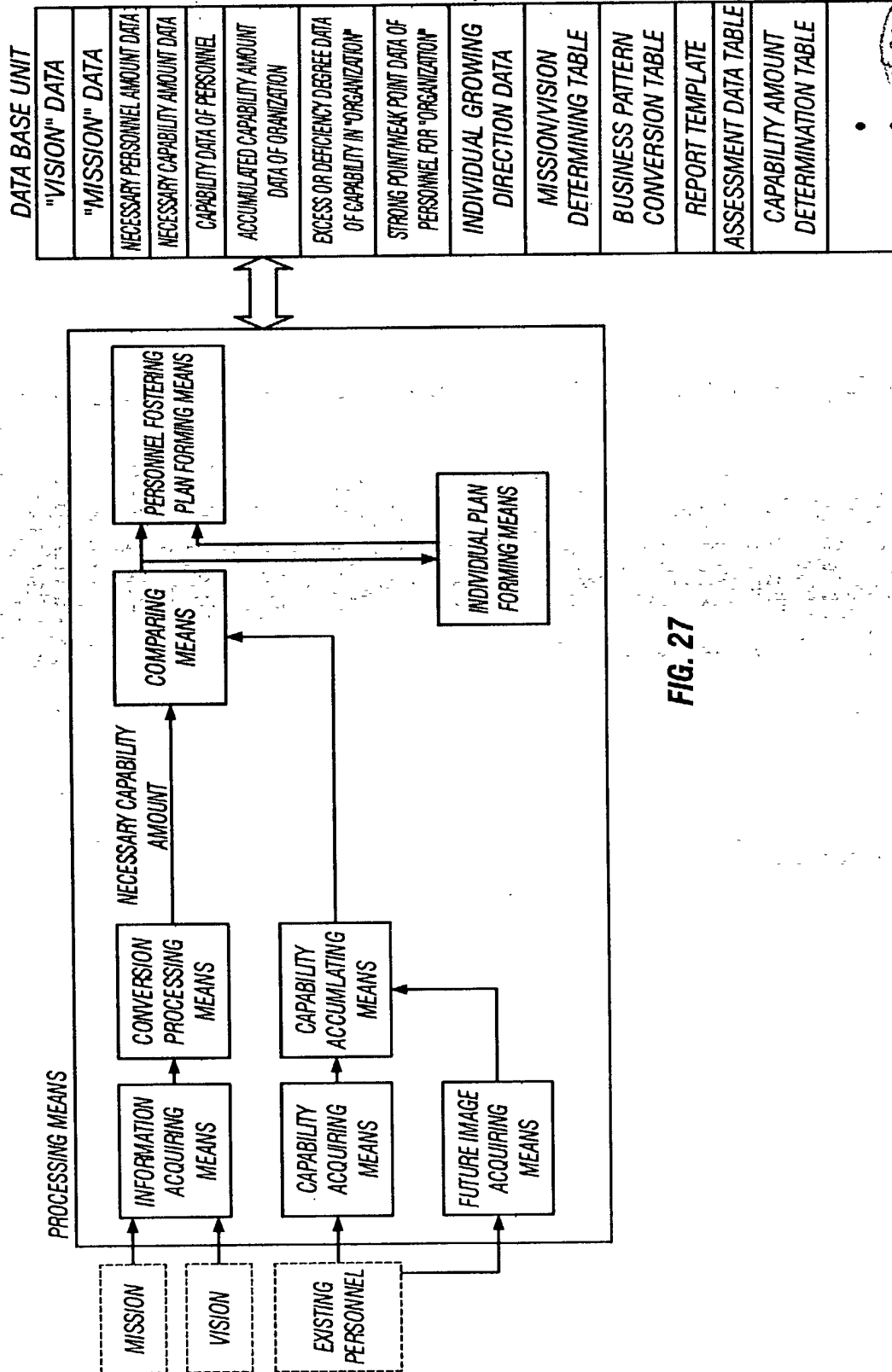


FIG. 27

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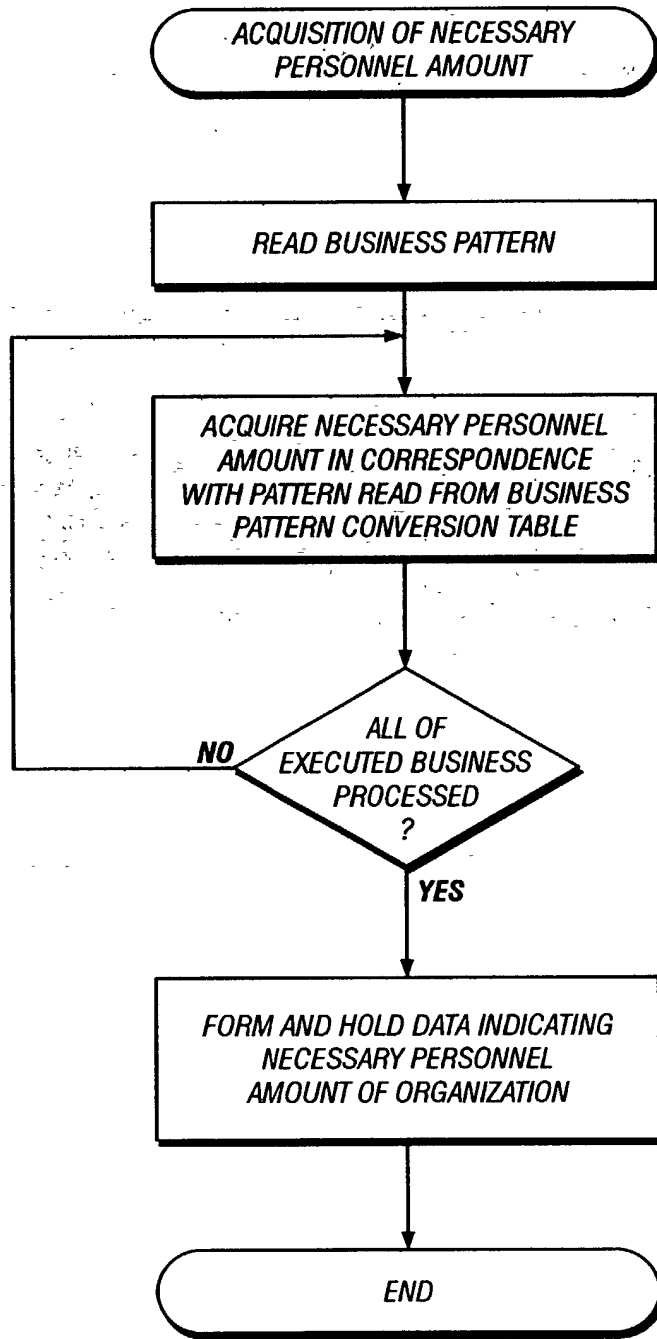


FIG. 28

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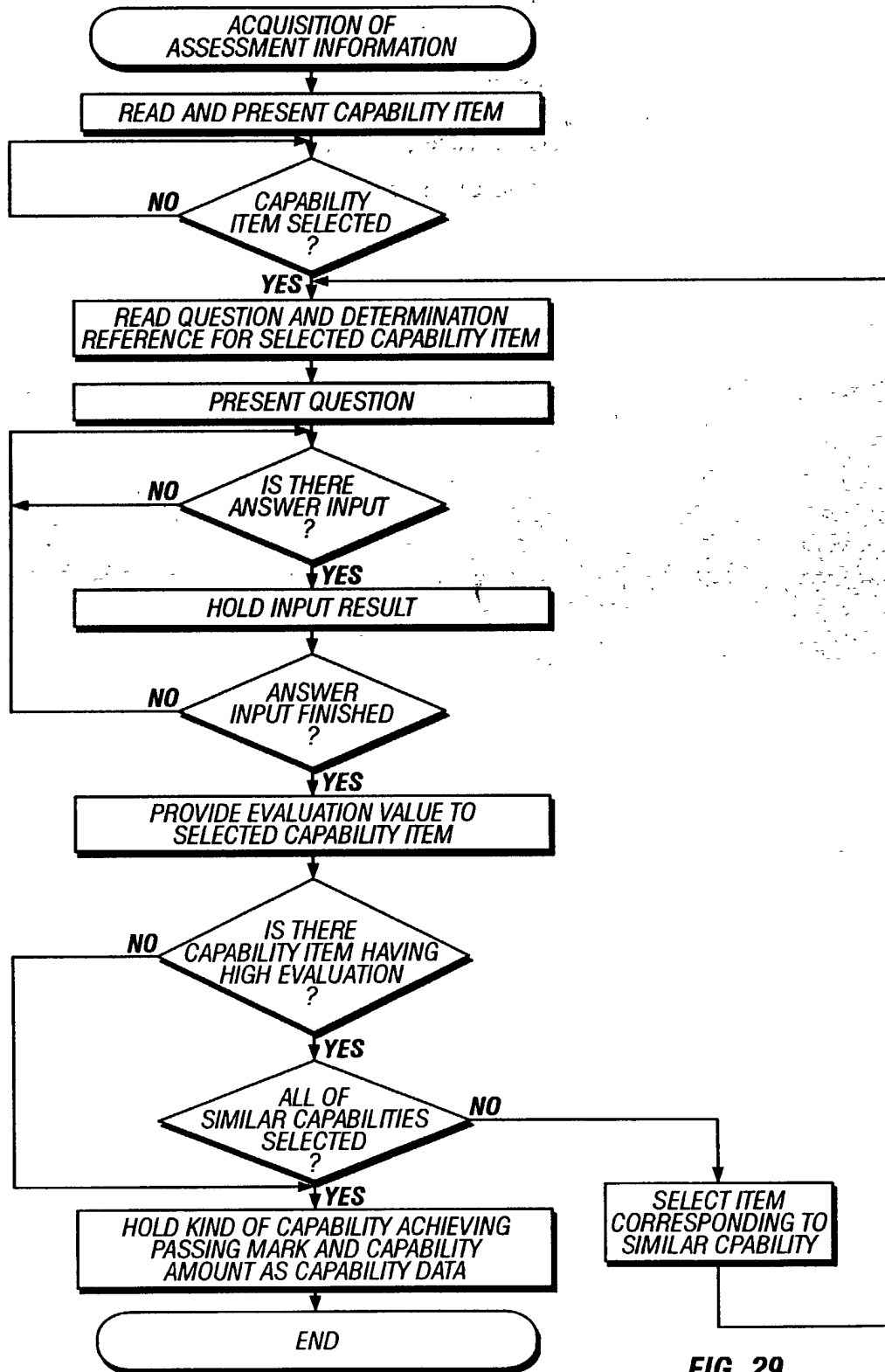


FIG. 29

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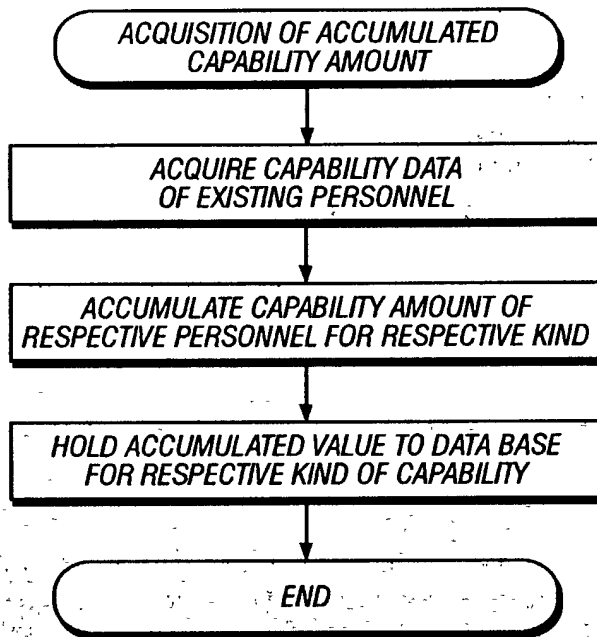
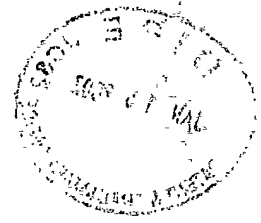


FIG. 30

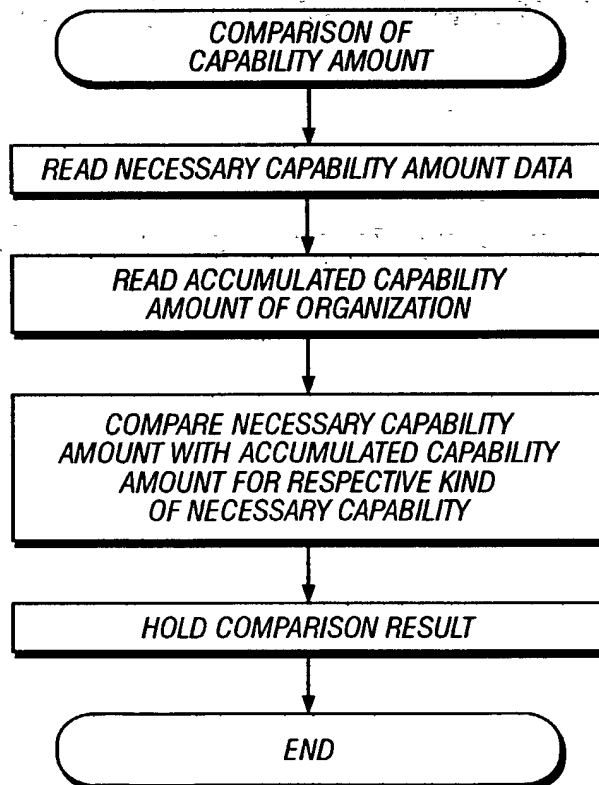


FIG. 31

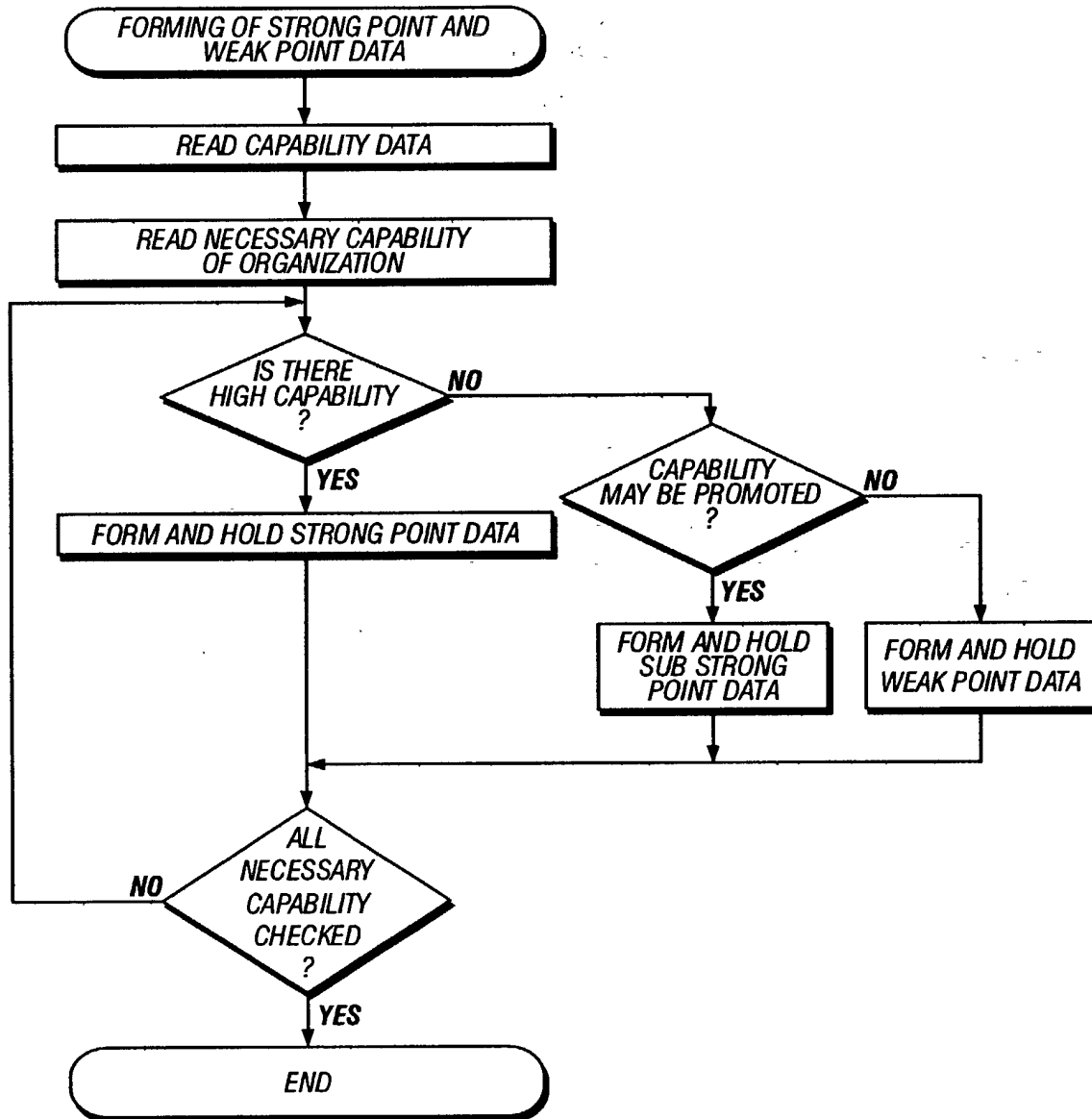


FIG. 32

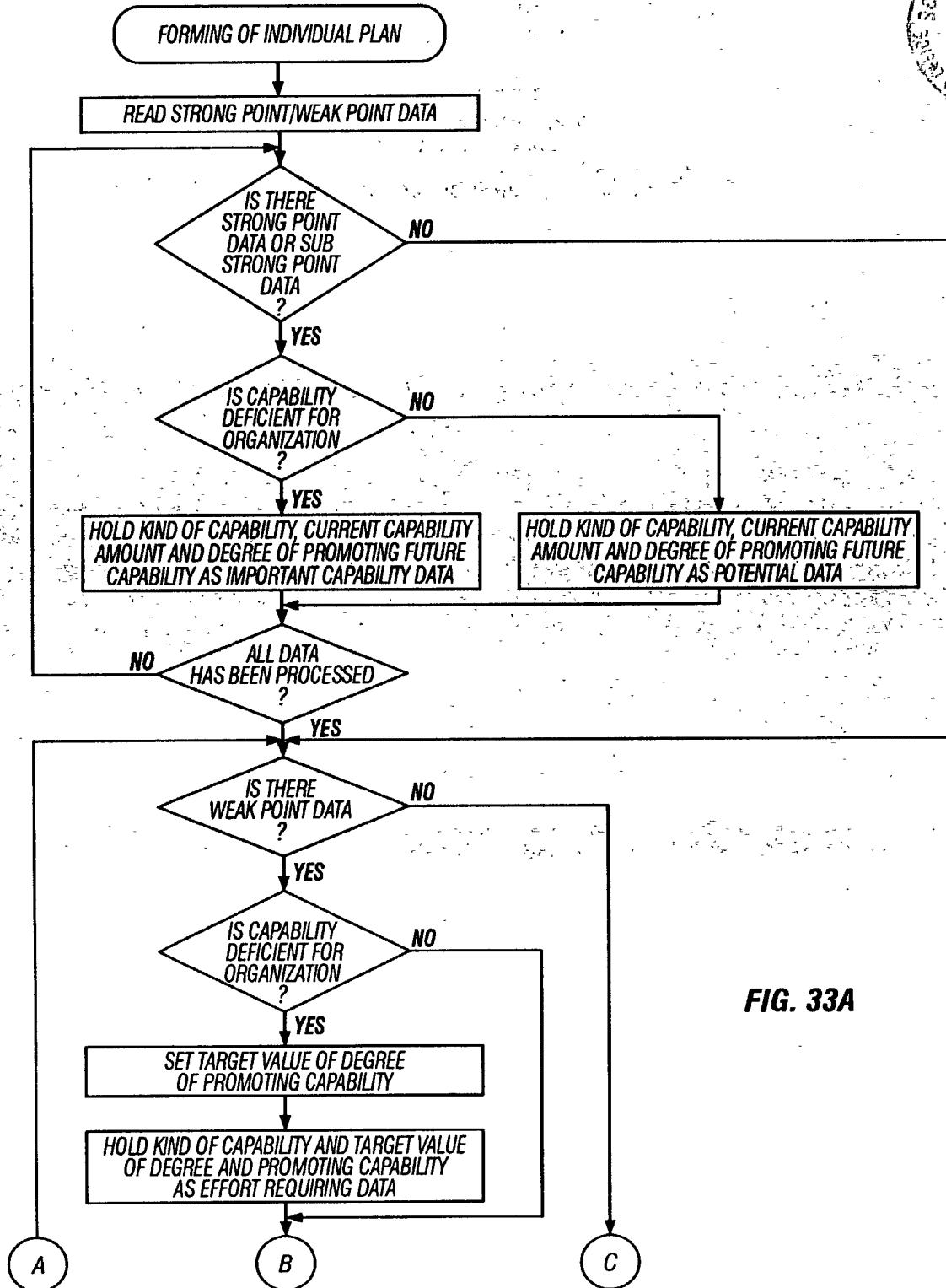
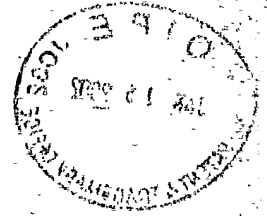


FIG. 33A

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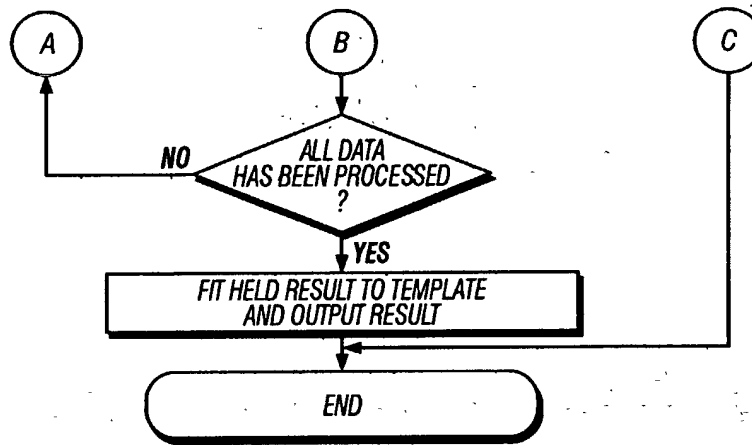


FIG. 33B

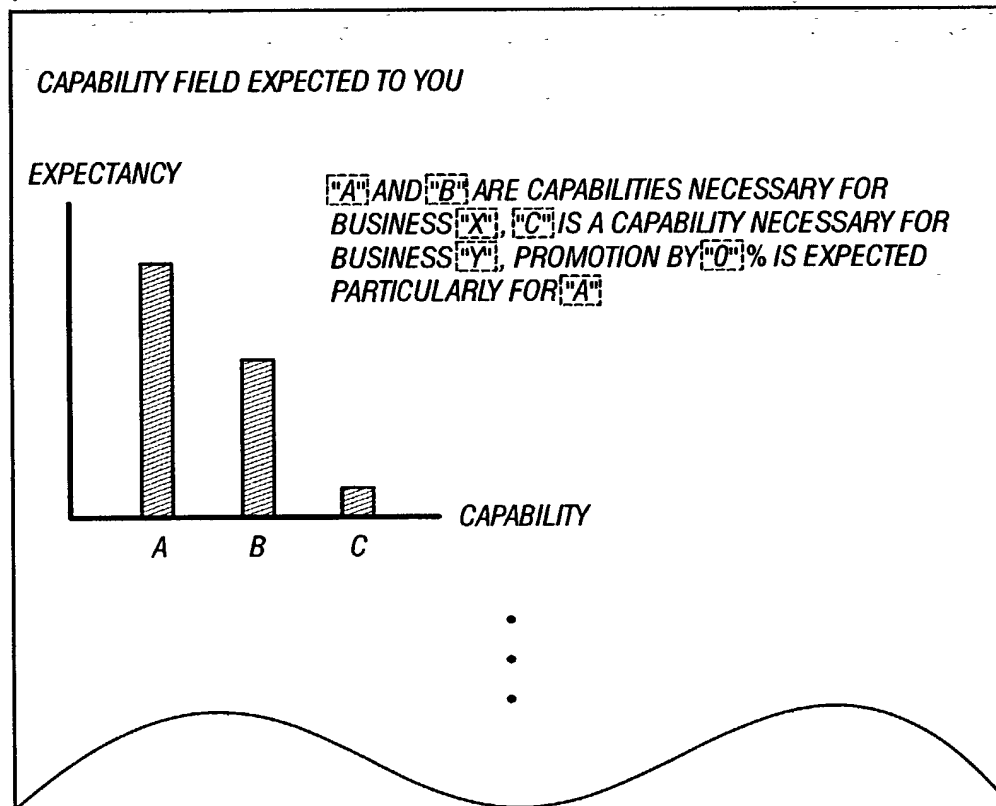
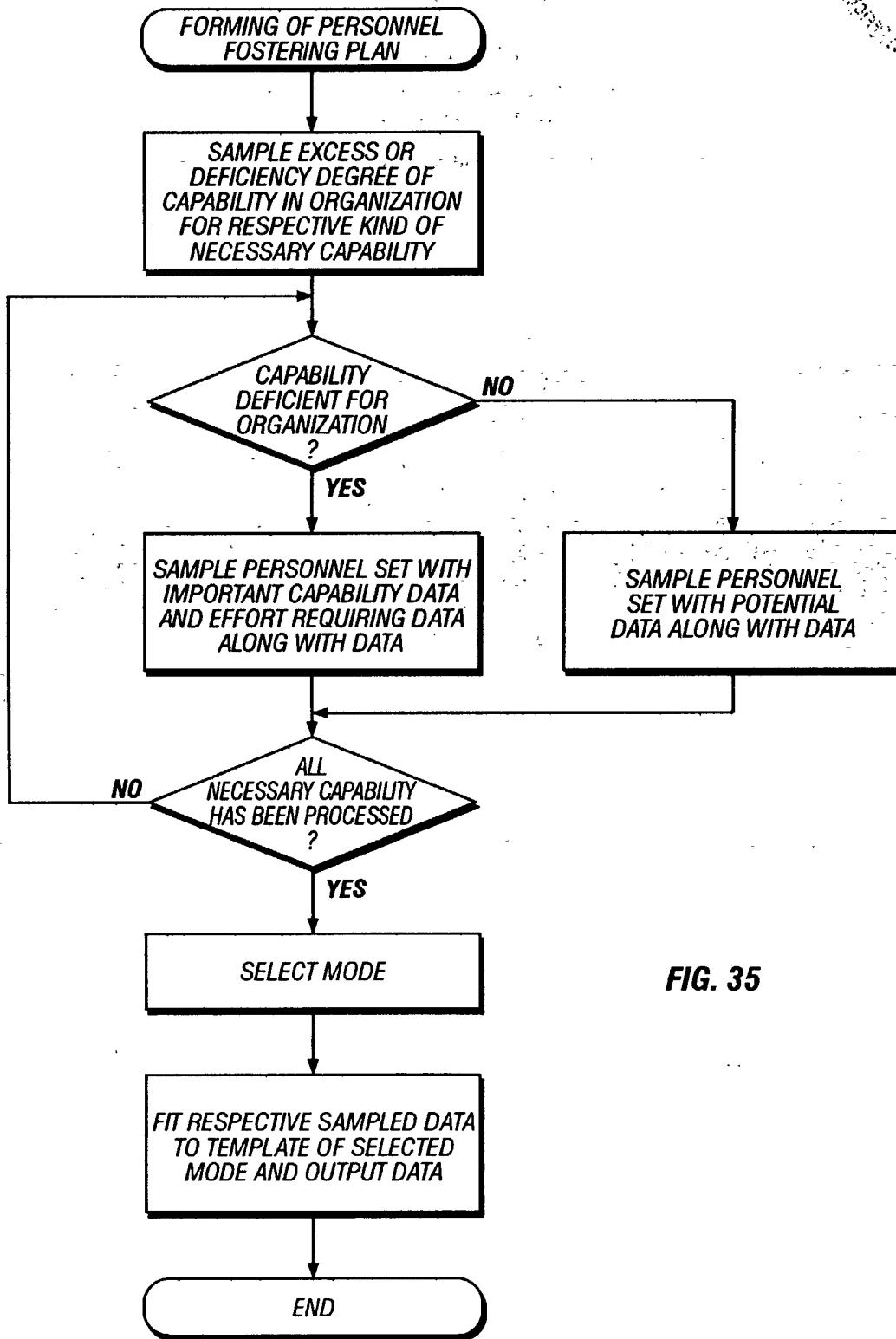
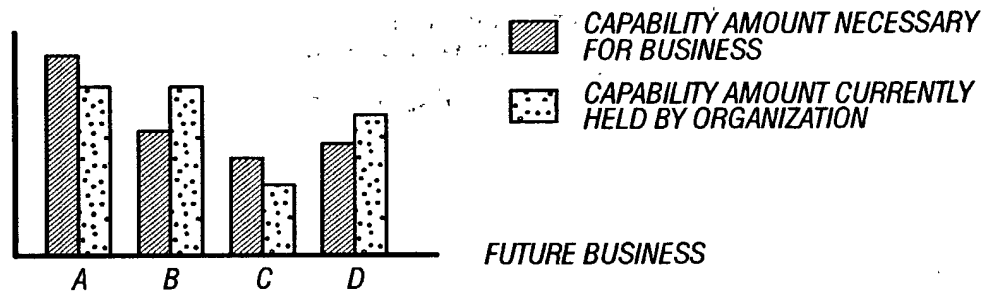
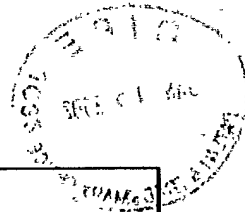


FIG. 34





★ REGARDING BUSINESS DEFICIENT OF CAPABILITY

BUSINESS [A] • • • [OO] DEFICIENT OF "OO" POINT

BUSINESS [C] • • • [XX] DEFICIENT OF "XX" POINT

★ EXPECTABLE PERSONNEL

BUSINESS [A] • • • MR. [F] EXPECTANCY [OX] %)

MR. [G] EXPECTANCY [ΔΔ] %)

BUSINESS [C] • • • MR. [H] EXPECTANCY [ΔX] %)

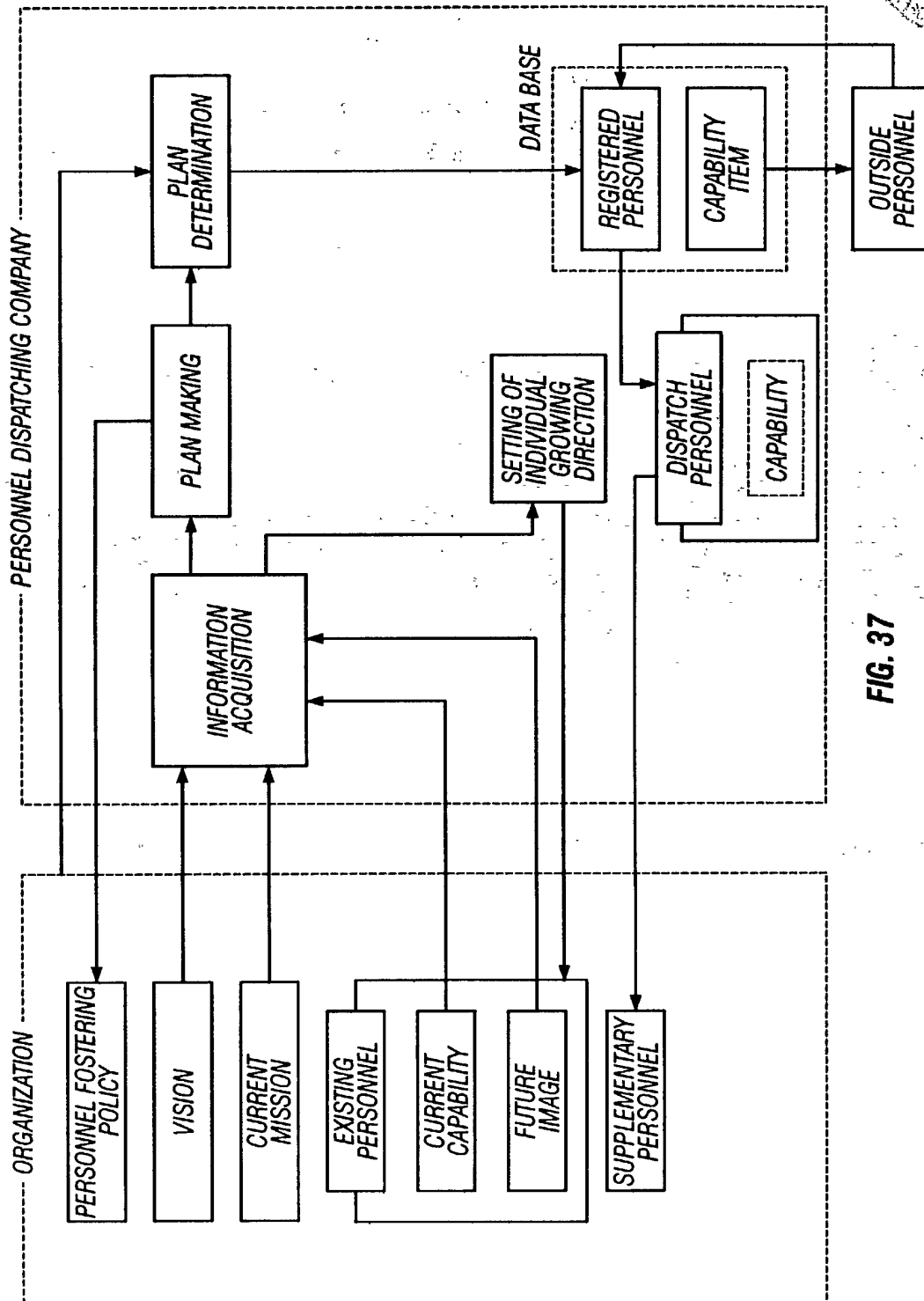
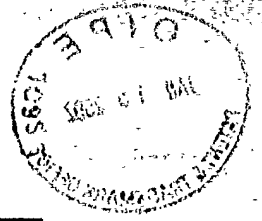
★ OTHERS

REGARDING BUSINESS [A], TARGET WILL BE ACHIEVED BY GROWING MR. [F], MR. [G]

REGARDING BUSINESS [C], TARGET IS NOT DESIRED TO TO ACHIEVE BY ONLY GROWING MR. [H]

EXPEDITE EFFORT OF MR. [I], MR. [J] WHO ARE WEAK AT THE BUSINESS

FIG. 36



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YIELD
PRESENTATION

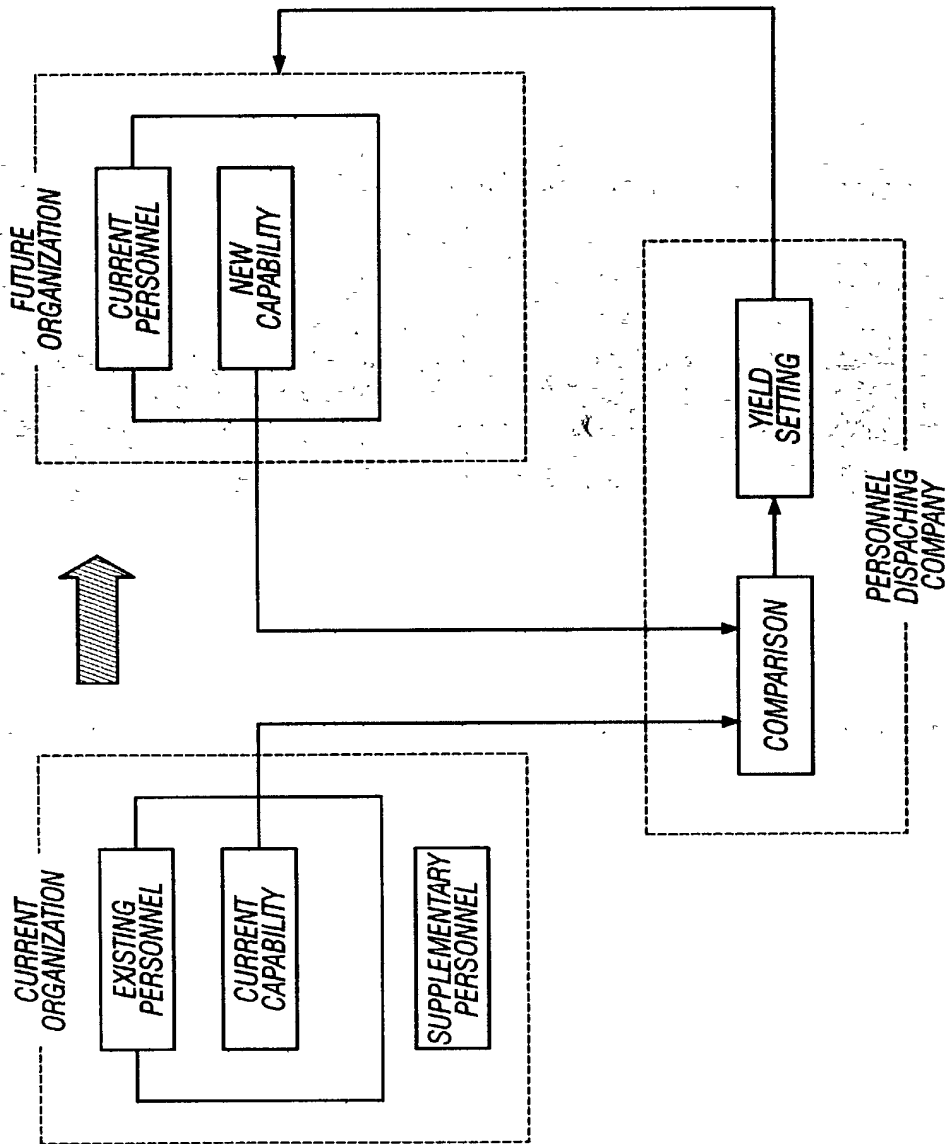
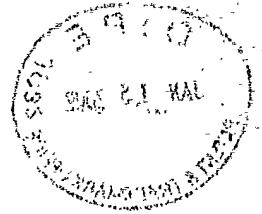


FIG. 38



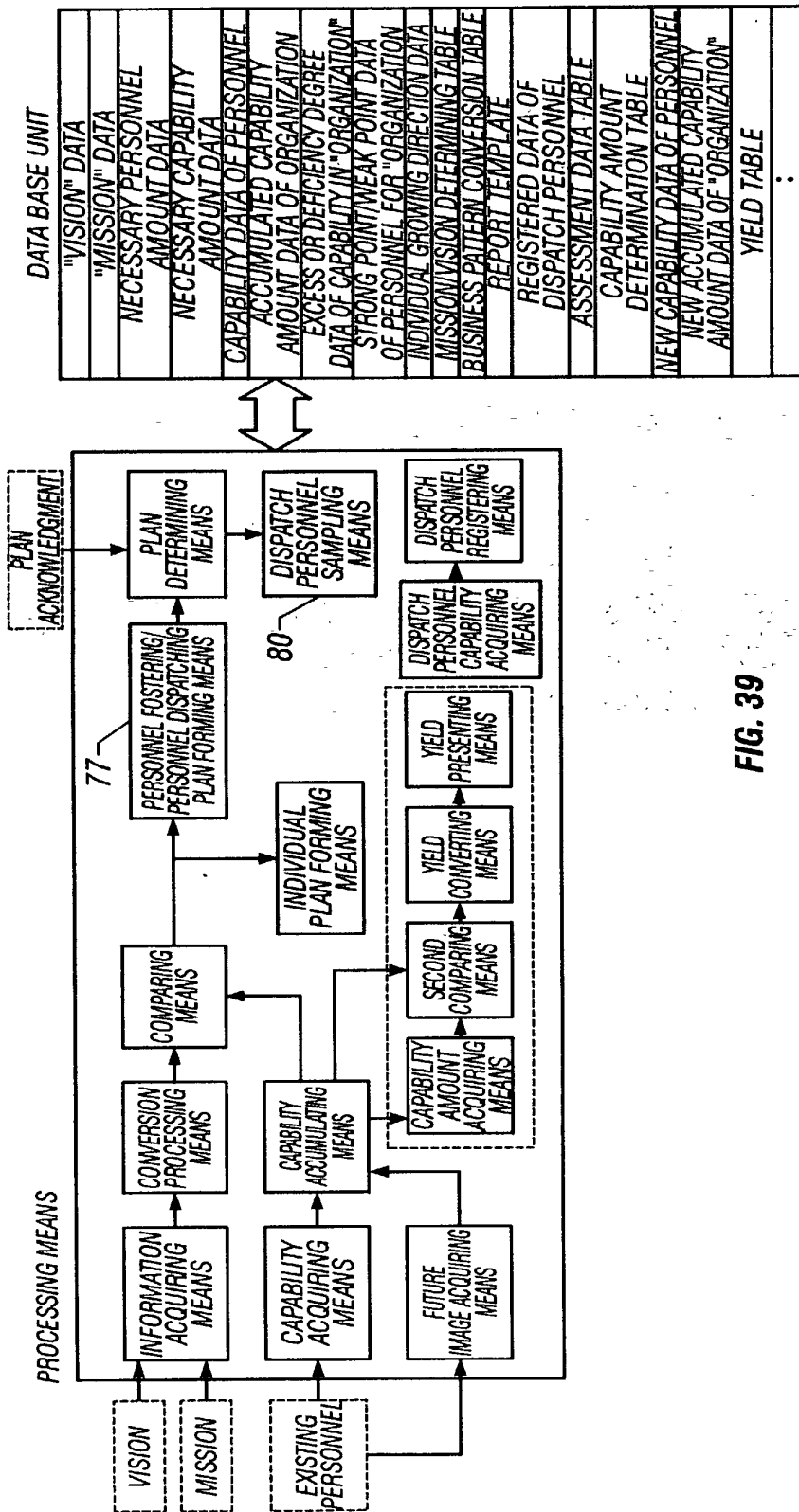
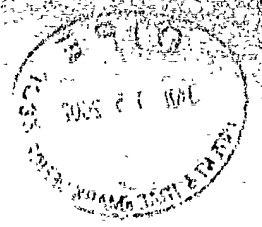


FIG. 39



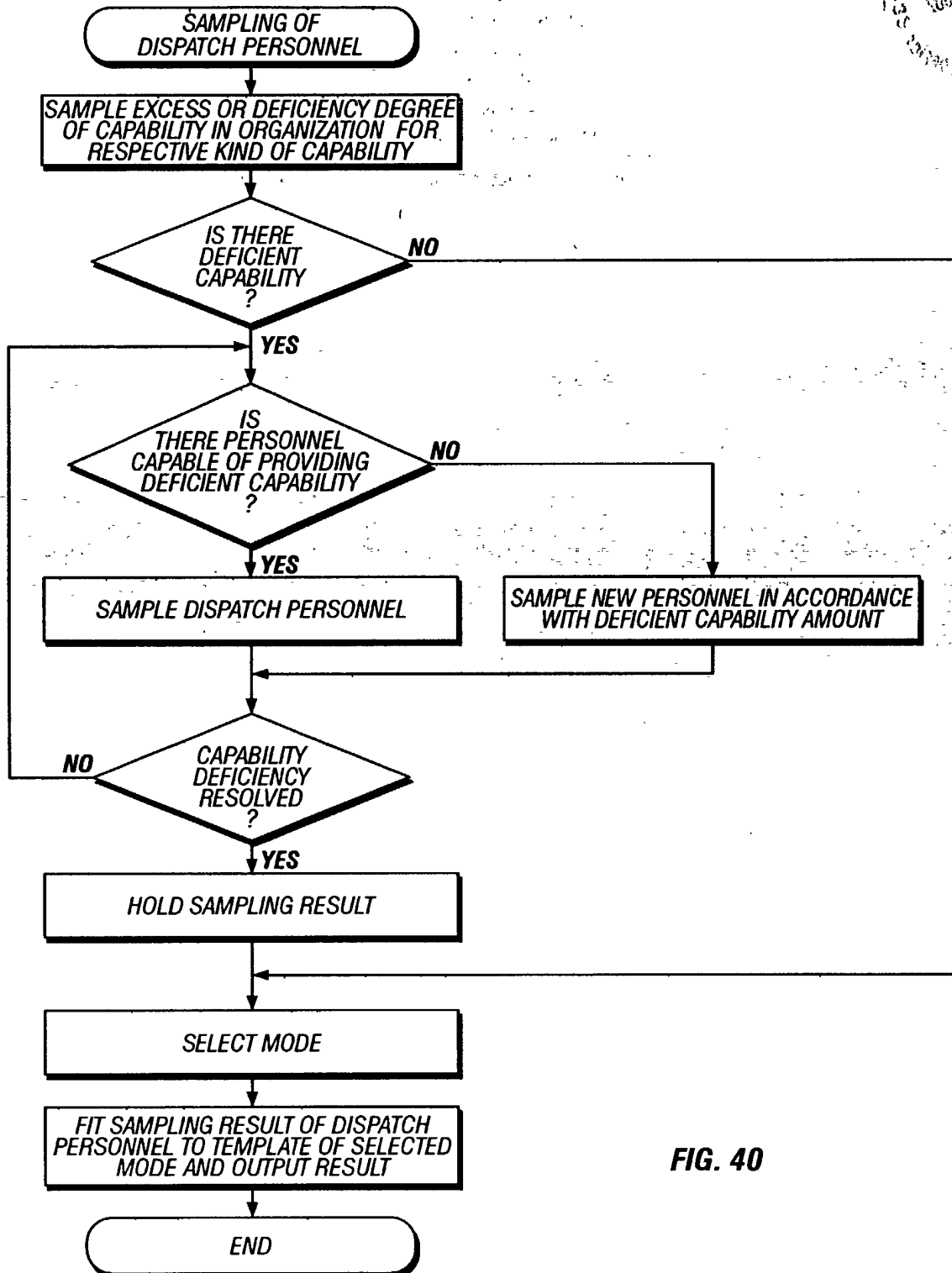
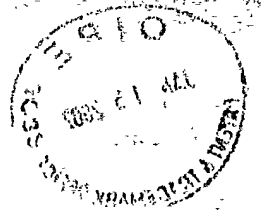


FIG. 40

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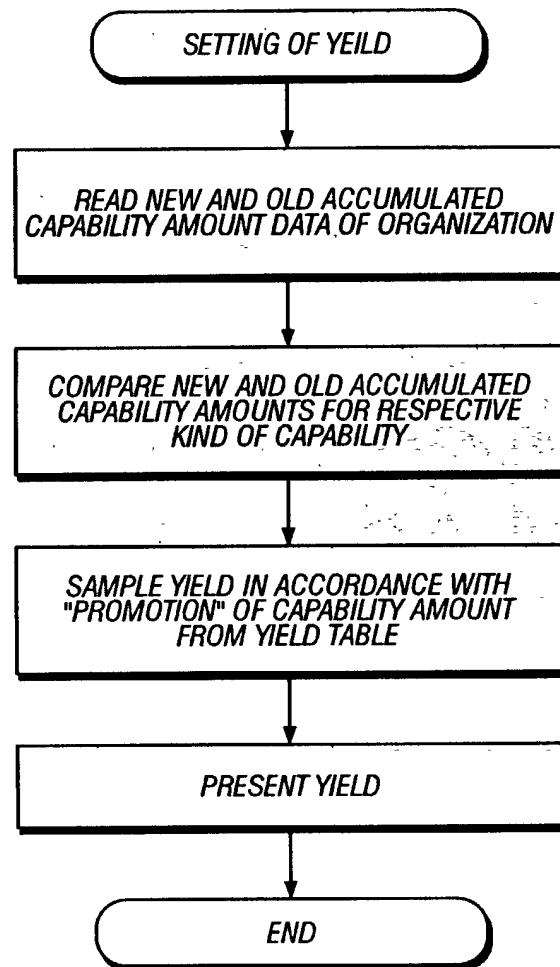
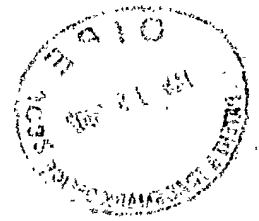


FIG. 41

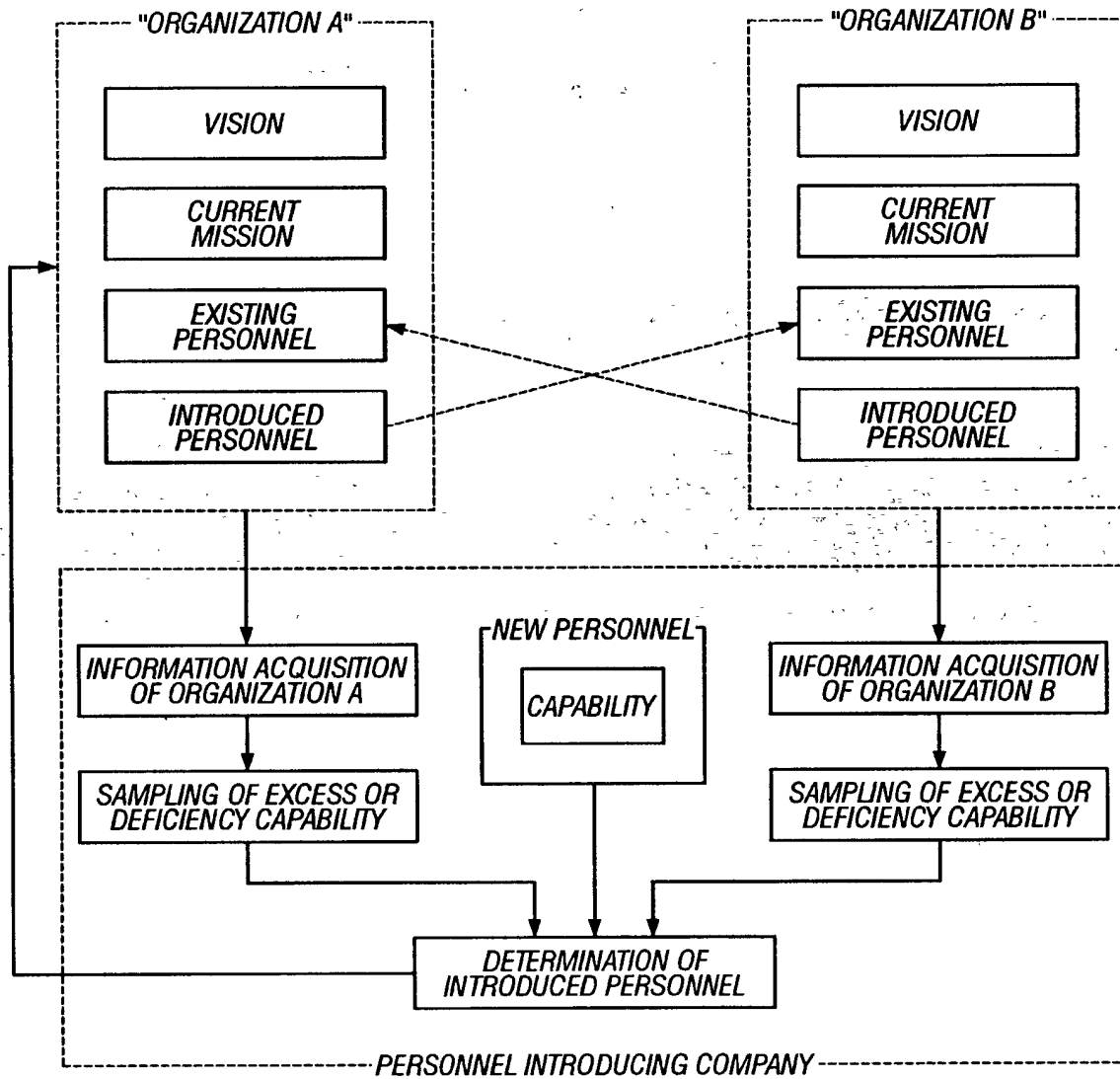


FIG. 42

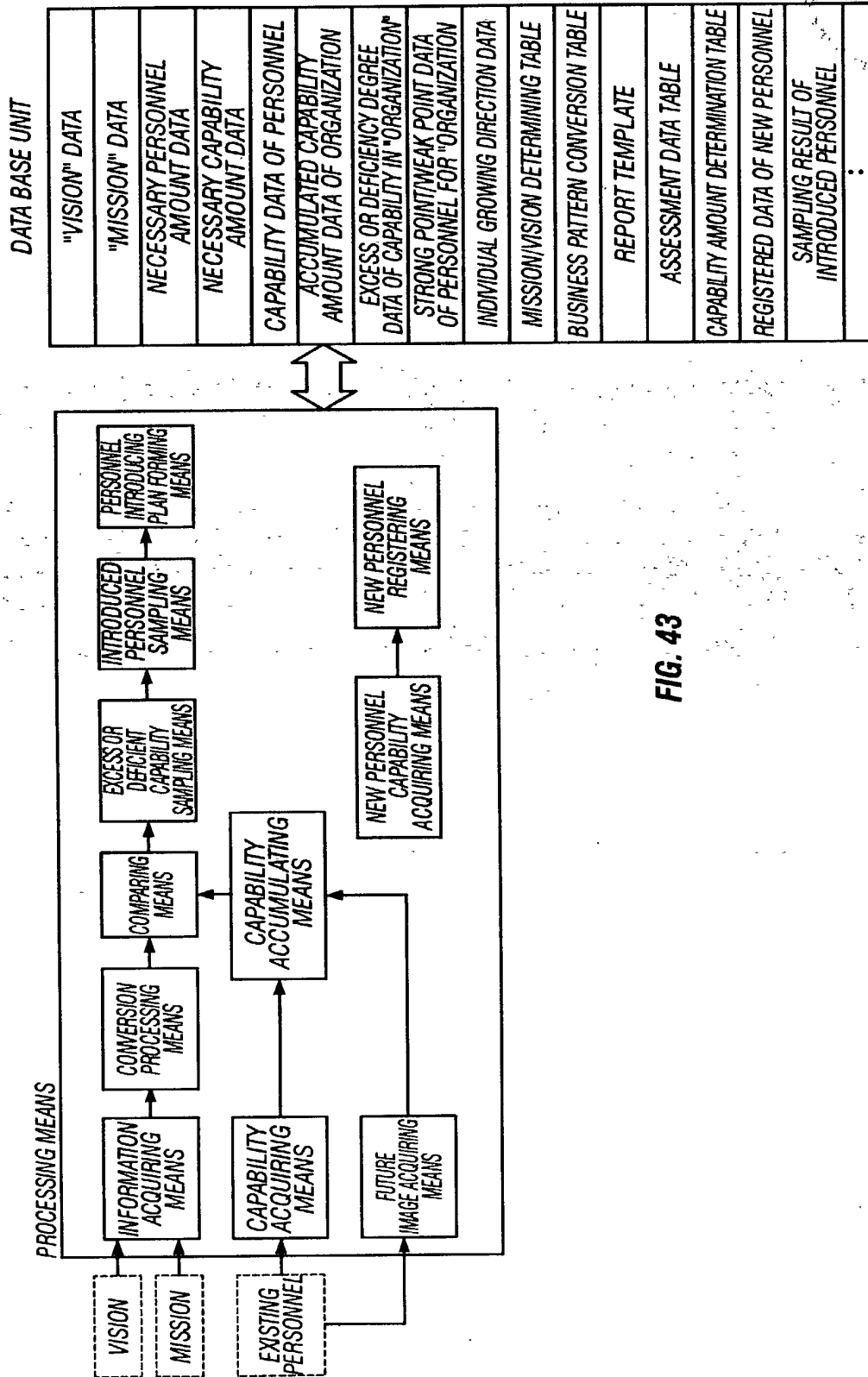


FIG. 43

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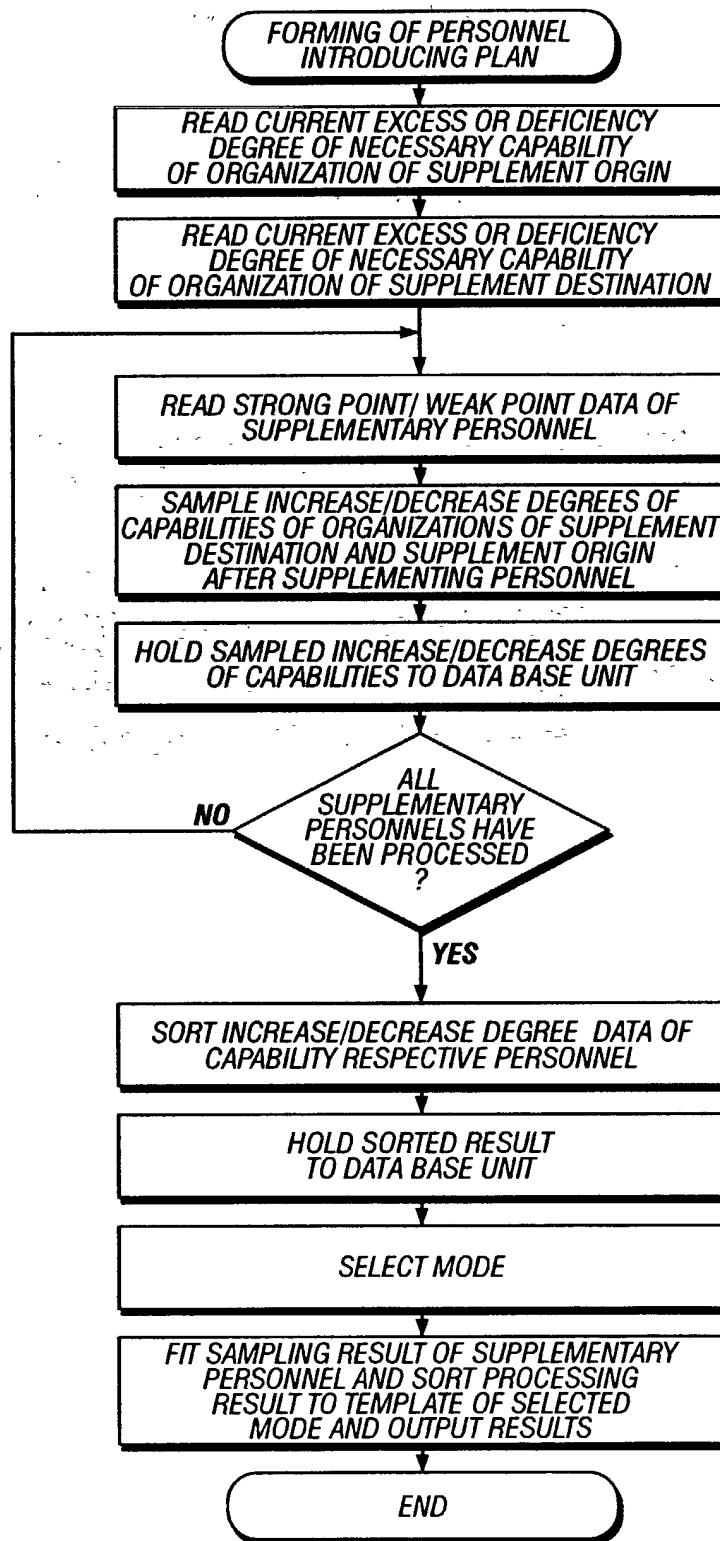


FIG. 45

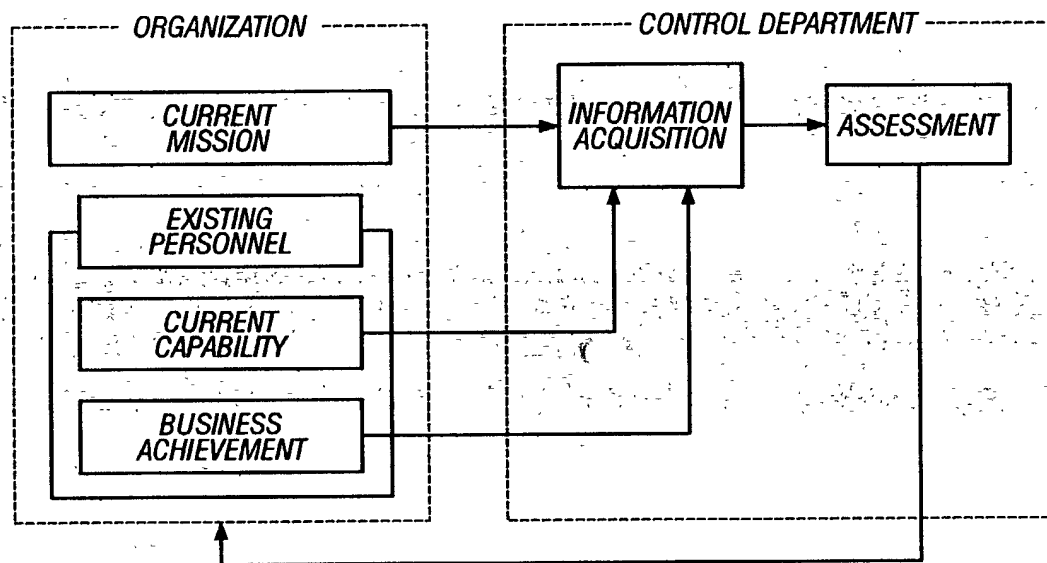


FIG. 46

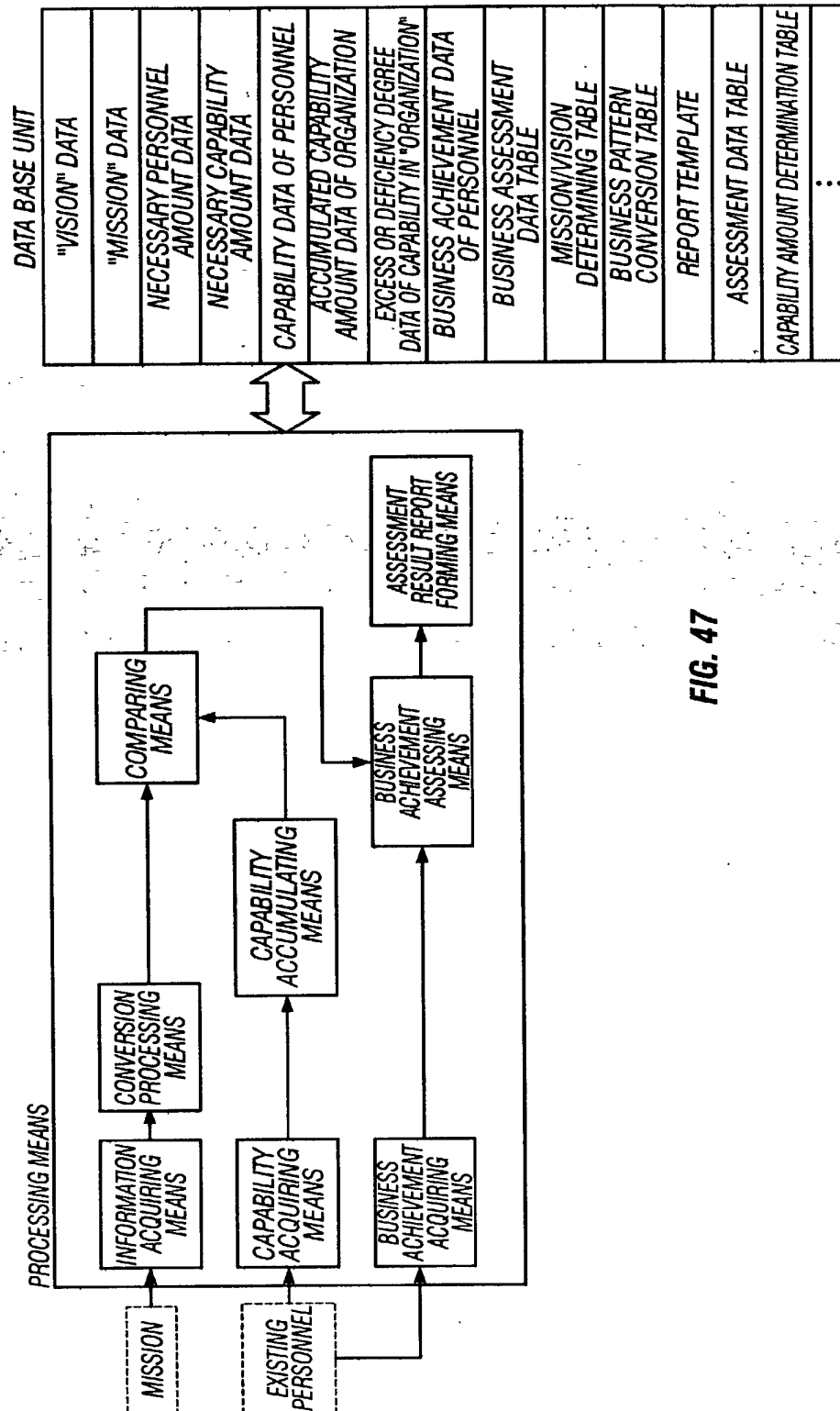


FIG. 47

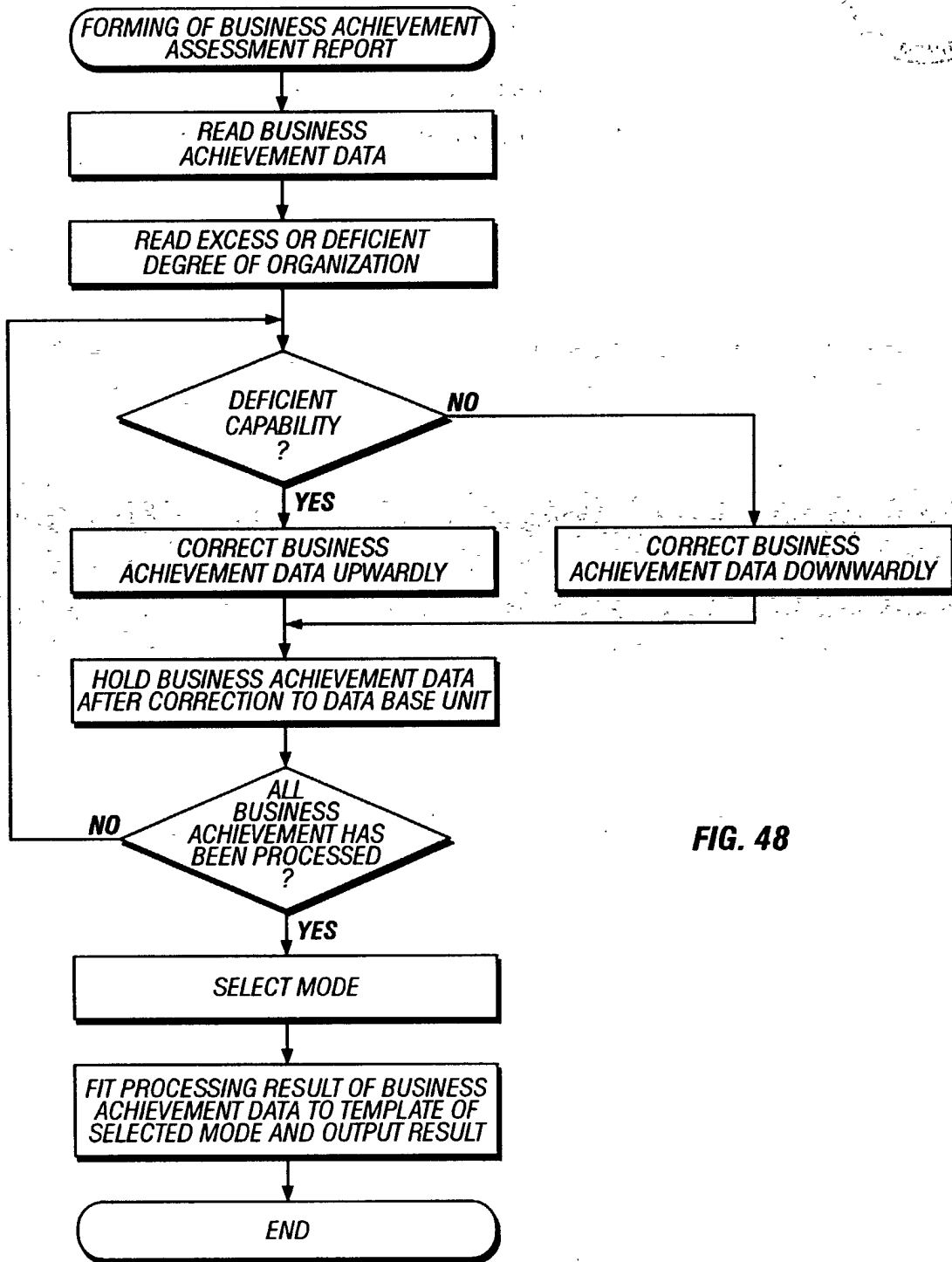


FIG. 48



PROPOSAL TO MR. "000"

TABLE OF CONTENTS

- 1 STRONG POINTS/WEAK POINTS OF YOUR CAPABILITIES**
- 2 YOUR DESIRED FUTURE IMAGES**
- 3 EXCESS OR DEFICIENCY OF PERSONNEL BY EXISTING PERSONNELS OF "ORGANIZATION"**
- 4 PERSONNEL DESIRED BY "ORGANIZATION"**
- 5 RECOMMENDED CAPABILITY DIRECTION**
 - **PROPOSAL WHEN STRONG POINTS ARE UTILIZED AT MAXIMUM**
 - **PROPOSAL WHEN MOSTLY EVALUATED BY "ORGANIZATION"**
 - **PROPOSAL WHEN MOSTLY PROXIMATE TO FUTURE IMAGES**

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FIG. 49



PROPOSAL TO "ORGANIZATION"

TABLE OF CONTENTS

- 1 ANALYSIS OF CURRENT BUSINESS*
- 2 ANALYSIS OF FUTURE BUSINESS*
- 3 NECESSARY PERSONNEL AMOUNT (CAPABILITY AND AMOUNT)*
- 4 EXCESS OR DEFICIENCY IN EXISTING PERSONNELS*
- 5 PROPOSAL OF SUPPLEMENTING NECESSARY PERSONNELS*
 - PROPOSAL OF FOSTERING EXISTING PERSONNELS*
 - PROPOSAL OF RECOMMENDED DISPATCHED PERSONNEL*
- 6 SCHEME OF FOSTERING EXISTING PERSONNELS BY DISPATCH PERSONNEL*

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FIG. 50



PROPOSAL TO "ORGANIZATION"

TABLE OF CONTENTS

- 1 ANALYSIS OF CURRENT BUSINESS*
- 2 ANALYSIS OF FUTURE BUSINESS*
- 3 NECESSARY PERSONNEL AMOUNT (CAPABILITY AND AMOUNT)*
- 4 EXCESS OR DEFICIENCY IN EXISTING PERSONNELS*
- 5 PROPOSAL OF SUPPLEMENTING NECESSARY PERSONNEL*
 - PROPOSAL OF FOSTERING EXISTING PERSONNELS*
 - PROPOSAL OF RECOMMENDED INTRODUCED PERSONNEL*
- 6 CONTRIBUTION TO "ORGANIZATION" BY INTRODUCED PERSONNEL*

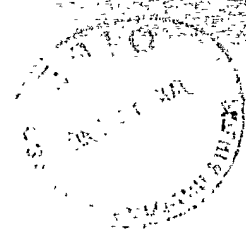
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FIG. 51

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PROPOSAL TO MR. "000"

TABLE OF CONTENTS

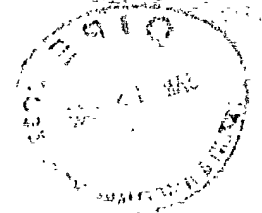
- 1 STRONG POINTS/WEAK POINTS OF YOUR CAPABILITIES**
- 2 EXCESS OR DEFICIENCY BY EXISTING PERSONNELS OF "ORGANIZATION"**
- 3 BUSINESS/CAPABILITY DESIRED BY ORGANIZATION**
- 4 BUSINESS ACHIEVEMENT ASSESSMENT RESULT**
 - BUSINESS ACHIEVEMENT**
 - EVALUATION TO BUSINESS ACHIEVEMENT**
 - ADDITION OF STRONG POINTS/WEAK POINTS OF "ORGANIZATION"**
- 5 PROPOSAL TO BUSINESS OF NEXT TERM**

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FIG. 52



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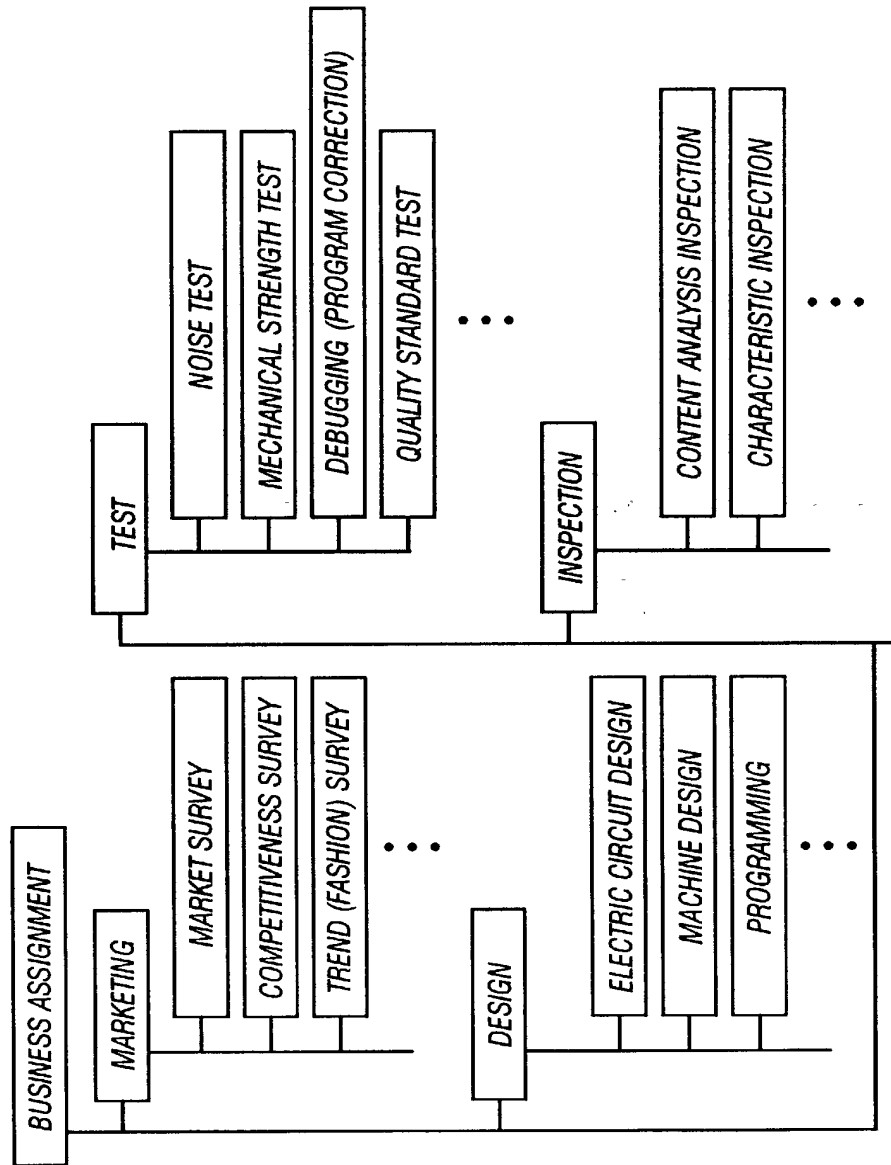


FIG. 53

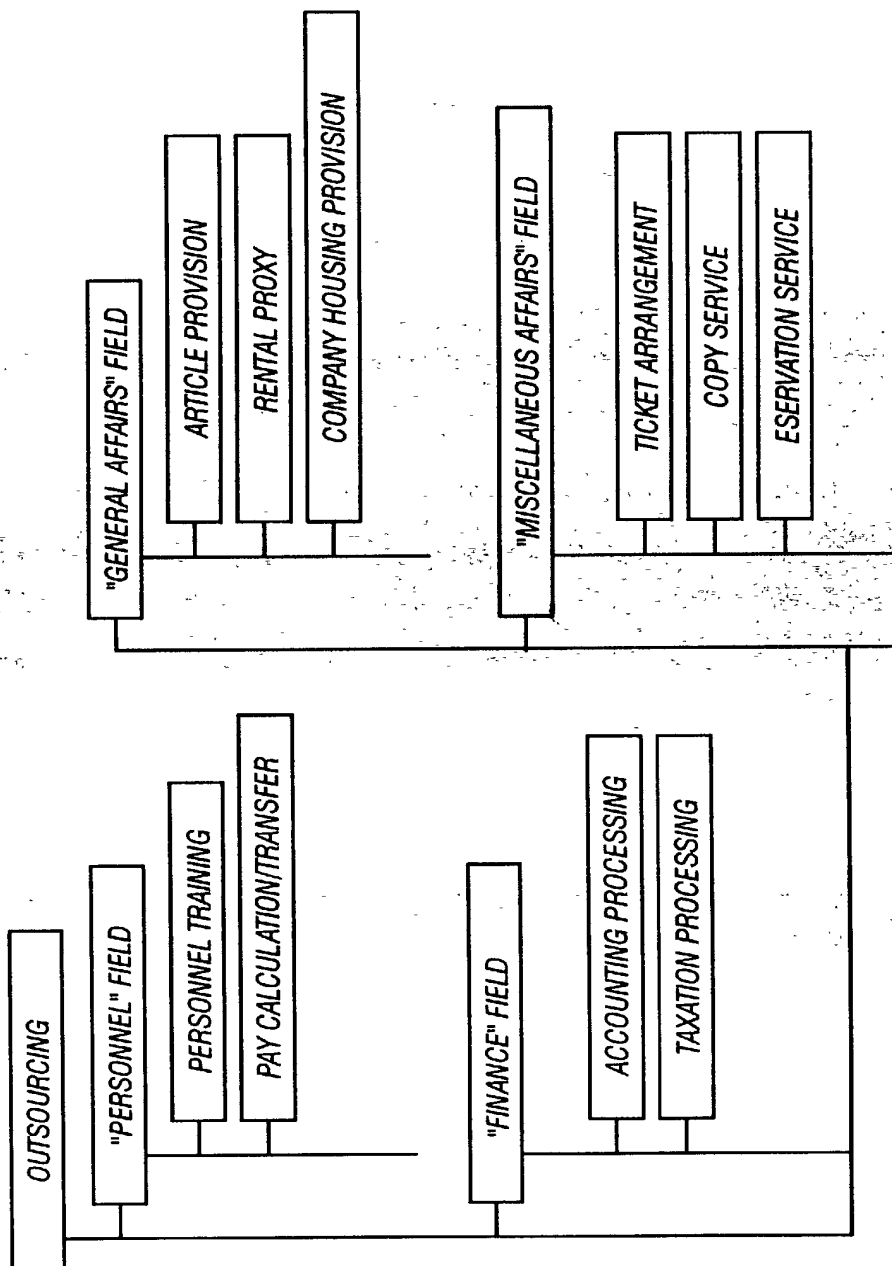
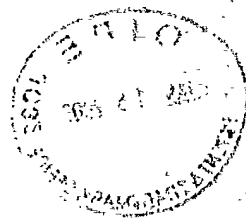


FIG. 54

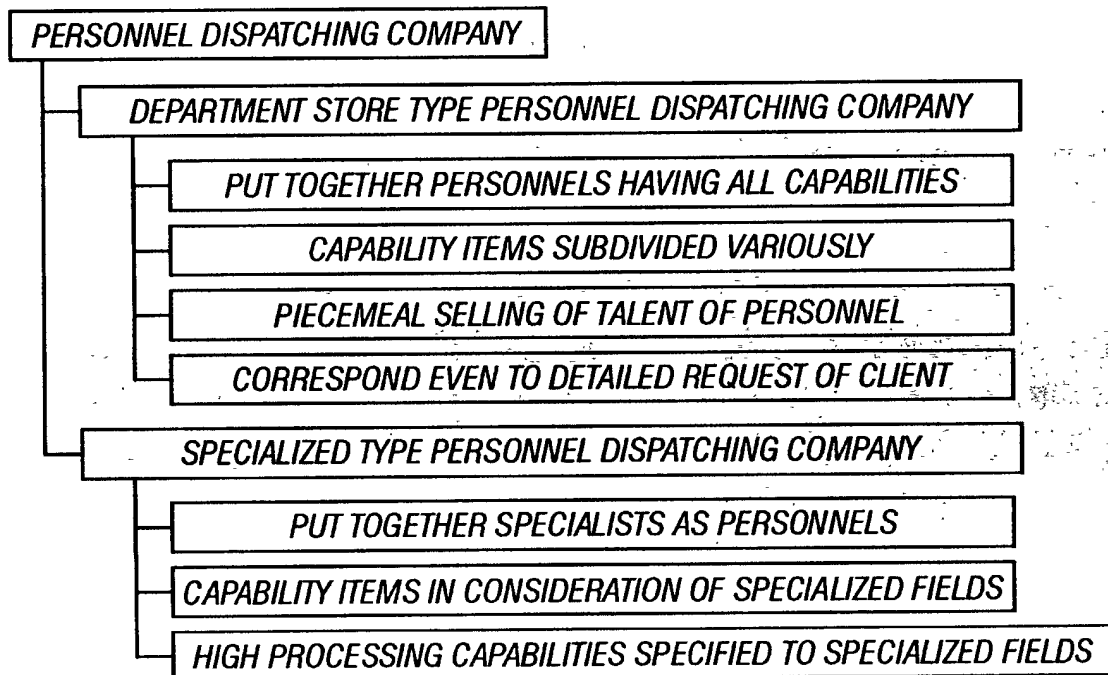
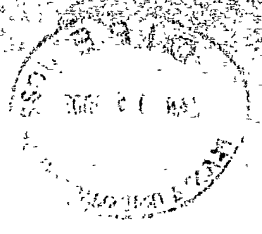


FIG. 55